(Scale All Share, Financial Services)



Dun/		Value Indicators:	EUR	Share data:		Description:	
Buy		DCF:	3.90	Bloomberg: Reuters:	MPCK GR MPCKk.DE	MPC Capital invests in and alternative assets for institu	
EUR <b>3.90</b>	(EUR 4.50)			ISIN:	DE000A1TNWJ4	clients	
		Market Snapshot:	EUR m	Shareholders:		Risk Profile (WRe):	2020e
Drice		Market cap:	63.3	Freefloat	47.0 %	Beta:	1.6
Price	EUR 1.89	No. of shares (m):	33.5	MPC Group	45.0 %	Price / Book:	0.7 x
Upside	106.3 %	EV:	48.5	Thien & Heyenga	8.0 %	Equity Ratio:	71 %
		Freefloat MC:	29.7				
		Ø Trad. Vol. (30d):	25.40 th				

#### Good FY19 figures and low valuation but guidance is uninspiring

Stated Figures Q4	4/2019:								Comment on Figures:
in EUR m	H2/19	H2/19e	H2/18	уоу	2019	2019e	2018	уоу	<ul> <li>Sales slightly better than anticipated by us</li> <li>EBT improved significantly yoy, but 2018 was characterised by extraordinary</li> </ul>
Sales	26.9	23.6	23.0	16.8%	46.8	43.6	42.7	9.6%	depreciation
EBT margin	<b>-1.0</b> -3.6%	-2.5 -10.6%	-20.5 -89.1%	-95.3%	<b>0.9</b> 1.8%	-0.7 -1.6%	-16.7 -39.1%	-	

MPC Capital AG reported FY19 figures that came in slightly better than anticipated by us. Sales were up 9.6% to EUR 46.8m (WRe EUR 43.6m) and EBT improved significantly from EUR -16.7m in 2018 to EUR +0.9m in 2019 (WRe EUR -0.7m). However, 2018 was characterised by a large depreciation on a project in the Infrastructure segment, which is why, adjusted for this one-off effect, EBT on a like-for-like basis would have been EUR 0.6m. The further reduction of the legacy business led to an asset decline by EUR 0.7bn. In return, the ramp-up of the institutional business added some EUR 0.9bn, leading to an improved assets under management base of EUR 4.5bn (EUR 4.3bn in 2018). The remaining legacy business should still amount to EUR 0.9bn, of which an estimated EUR 0.5bn should be reduced in 2020e, further weighing on the total development of the asset base.

MPC's outlook for 2020 is for slightly lower revenues at slightly improved EBT development. This is below our recent assumptions and leads to a further decrease in our estimates. However, once the remainder of the legacy business is phased out, MPC should be able to return to healthy single-digit growth within its institutional business.

Assessment: Even though the final figures for 2019 look good, the guidance for 2020 is rather uninspiring. Nevertheless, the current valuation should be regarded as very cheap, especially in light of the book value of the co-investments (EUR 74.6m) which is more than sufficient to cover the current market cap. The next trigger for the share will be an announcement once the institutional business is large enough to cover the costs of the company, which is expected to happen in H2 2020. In light of the cheap valuation, the Buy rating is reiterated at a lower PT of EUR 3.90.

Changes in E	stimates:						Comment on Changes:
FY End: 31.12. in EUR m	2020e (old)	+ / -	2021e (old)	+ / -	2022e (old)	+ / -	<ul> <li>Profitability assumptions significantly reduced in the short run</li> <li>Introduction of detailed 2022e estimates</li> </ul>
Sales	48.4	-5.2 %	51.2	-5.0 %	n.a.	n.m.	
EBT	4.8	-36.3 %	9.0	-29.4 %	n.a.	n.m.	
EPS	0.09	n.m.	0.18	-61.1 %	n.a.	n.m.	
Assets under	4.60	-6.8 %	0.00	n.m.	n.a.	n.m.	

2.25	FY End: 31.12. in EUR m	CAGR (19-22e)	2016	2017	2018	2019	2020e	2021e	2022e
2.15 -	Sales	4.0 %	53.8	47.3	42.7	46.8	45.9	48.7	52.7
	Change Sales yoy		12.6 %	-12.0 %	-9.8 %	9.7 %	-2.1 %	6.0 %	8.3 %
2.05 - mark hy more hy	Gross profit margin		97.0 %	93.4 %	91.9 %	95.3 %	95.0 %	95.0 %	95.0 %
1.95 N N N N N N N N N	EBITDA	-	11.7	15.6	-1.5	-1.6	-1.8	2.4	5.8
	Margin		21.7 %	32.9 %	-3.4 %	-3.4 %	-4.0 %	5.0 %	11.0 %
	EBIT	-	9.9	13.8	-3.2	-3.8	-4.1	0.2	3.4
1.75	Margin		18.4 %	29.2 %	-7.6 %	-8.2 %	-8.9 %	0.4 %	6.4 %
1.7 -	EBT		15.7	17.4	-16.7	0.8	3.1	6.3	9.5
1.65	Margin		29.1 %	36.7 %	-39.1 %	1.8 %	6.7 %	13.0 %	18.0 %
03/19 05/19 07/19 09/19 11/19 01/20	Net income	-	9.9	12.4	-19.0	-2.2	-0.3	2.5	4.5
MPC Capital      Scale All Share (normalised)	EPS		0.33	0.41	-0.57	-0.07	-0.01	0.07	0.14
Rel. Performance vs Scale All	DPS		0.00	0.00	0.00	0.00	0.00	0.00	0.00
	, Dividend Yield		n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
1 month: -13.4 9	<sup>6</sup> FCFPS		-0.15	-1.27	-0.29	0.00	0.08	0.22	0.30
6 months: -11.5 9	6 FCF / Market cap		-2.4 %	-20.3 %	-6.1 %	0.1 %	4.5 %	11.8 %	16.2 %
Year to date: -21.8 9	6 EV / Sales		2.4 x	3.5 x	3.2 x	1.0 x	1.1 x	1.0 x	0.8 x
Trailing 12 months: -10.5 9	6 EV / EBITDA		11.0 x	10.5 x	n.a.	n.a.	n.a.	19.6 x	7.4 x
Ŭ	EV / EBIT		13.0 x	11.9 x	n.a.	n.a.	n.a.	245.3 x	12.8 x
Company events:	P/E		19.1 x	15.3 x	n.a.	n.a.	n.a.	27.0 x	13.2 x
30.04.20 AG	A Net Debt		-63.3	-27.1	-27.3	-18.7	-14.8	-15.5	-18.7
14.05.20 Q	1 ROCE (NOPAT)		26.1 %	19.9 %	n.a.	1.8 %	n.a.	0.2 %	2.7 %
27.08.20 Q	2 Guidance:	Slightly decrea	asing sales a	nd slightly in	creasing EBT	-			
12.11.20 Q	3								

Analyst **Marius Fuhrberg** mfuhrberg@warburg-research.com +49 40 309537-185



WARBURG

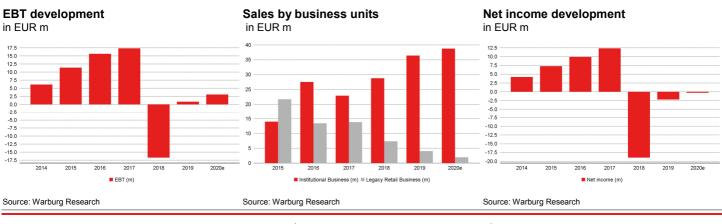
RESEARCH

#### **Company Background**

- MPC Capital develops and manages individual investment opportunities for institutional investors in the fields of real estate, shipping, and infrastructure. MPC currently has EUR 4.5bn assets under management.
- In the fields of real estate MPC focuses on commercial properties in Germany and the Netherlands and on niche markets such as micro living in Germany.
- In the fields of shipping the focus is on commercial and technical ship management as well as charter brokerage and fund management.
- In the fields of infrastructure the focus is on industrial opportunities and renewable energies, primarily in the emerging markets.

#### **Competitive Quality**

- MPC has strong access to investors and longstanding expertise as an independent asset manager, having structured >200 funds and an equity fund volume of >EUR 6.1bn.
- MPC has teamed up with strong real asset developers across all business units in order to gain unique access to alternative investment opportunities, which is a competitive advantage.
- MPC has broadend its service offering with in-house know-how for the operational management of real assets and through JVs with industry experts.





DCF model														
	Detaile	d forecas	t period				٦	ransition	al period					Term. Value
Figures in EUR m	2020e	2021e	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	
Sales	45.9	48.7	52.7	56.4	59.8	62.8	65.3	67.2	68.6	69.9	71.3	72.8	73.9	
Sales change	-2.1 %	6.0 %	8.3 %	7.0 %	6.0 %	5.0 %	4.0 %	3.0 %	2.0 %	2.0 %	2.0 %	2.0 %	1.5 %	1.5 %
EBIT	-4.1	0.2	3.4	8.5	12.0	12.6	13.1	13.4	13.7	14.0	14.3	14.6	14.8	
EBIT-margin	-8.9 %	0.4 %	6.4 %	15.0 %	20.0 %	20.0 %	20.0 %	20.0 %	20.0 %	20.0 %	20.0 %	20.0 %	20.0 %	
Tax rate (EBT)	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	
NOPAT	-2.9	0.1	2.4	5.9	8.4	8.8	9.1	9.4	9.6	9.8	10.0	10.2	10.3	
Depreciation	2.2	2.2	2.4	1.4	1.2	0.9	0.7	0.7	0.7	0.7	0.7	0.7	0.7	
in % of Sales	4.9 %	4.6 %	4.6 %	2.5 %	2.0 %	1.5 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	
Changes in provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Change in Liquidity from														
- Working Capital	1.0	-0.8	-0.9	0.2	0.3	0.3	0.3	0.2	0.1	0.1	0.1	0.1	0.1	
- Capex	0.0	0.0	0.0	0.6	0.6	0.6	0.7	0.7	0.7	0.7	0.7	0.7	0.7	
Capex in % of Sales	0.0 %	0.0 %	0.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	
Other	3.5	5.3	5.5	5.9	6.2	6.6	6.9	7.3	7.5	7.7	7.8	7.9	8.0	
Free Cash Flow (WACC Model)	-5.1	-2.1	0.1	0.7	2.4	2.2	2.0	1.9	2.0	2.0	2.0	2.1	2.2	10
PV of FCF	-4.7	-1.8	0.1	0.5	1.5	1.3	1.0	0.9	0.9	0.8	0.7	0.7	0.7	37
share of PVs		-16.02 %						22.52	2 %					93.50 %
Model parameter							Valuat	ion (m)						
Derivation of WACC:			Derivation	of Beta:			Presen	t values 20	)32e		3			
							Termin	al Value			37			
Debt ratio	5.00 %		Financial S	•		1.50		al liabilitie			2			
Cost of debt (after tax)	1.4 %		Liquidity (s	hare)		2.00		n liabilities			0			
Market return	7.00 %		Cyclicality			1.30	Hybrid	•			0			
Risk free rate	1.50 %		Transpare	ncy		2.00		y interest			7			
			Others			1.20		val. of inv	estments		'9			
							Liquidit					No. of sha	ires (m)	33.5
WACC	9.86 %		Beta			1.60	Equity	Value		13	81	Value per	share (E	UR) 3.90

#### Sensitivity Value per Share (EUR)

	•	Terminal C	Growth								Delta EBIT	-margin					
Beta	WACC	0.75 %	1.00 %	1.25 %	1.50 %	1.75 %	2.00 %	2.25 %	Beta	WACC	-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.79	10.9 %	3.59	3.61	3.63	3.65	3.68	3.70	3.73	1.79	10.9 %	3.46	3.52	3.59	3.65	3.72	3.79	3.85
1.70	10.4 %	3.69	3.72	3.74	3.77	3.80	3.83	3.86	1.70	10.4 %	3.56	3.63	3.70	3.77	3.84	3.91	3.98
1.65	10.1 %	3.75	3.77	3.80	3.83	3.86	3.90	3.93	1.65	10.1 %	3.62	3.69	3.76	3.83	3.90	3.97	4.04
1.60	9.9 %	3.81	3.84	3.87	3.90	3.93	3.97	4.01	1.60	9.9 %	3.68	3.75	3.83	3.90	3.97	4.05	4.12
1.55	9.6 %	3.87	3.90	3.94	3.97	4.01	4.05	4.09	1.55	9.6 %	3.74	3.82	3.90	3.97	4.05	4.12	4.20
1.50	9.4 %	3.94	3.97	4.01	4.05	4.09	4.14	4.18	1.50	9.4 %	3.82	3.89	3.97	4.05	4.13	4.21	4.28
1.41	8.9 %	4.09	4.14	4.18	4.23	4.28	4.33	4.39	1.41	8.9 %	3.97	4.06	4.14	4.23	4.31	4.39	4.48

• In 'Others' we partly deduct the other operating income after tax which reflects valuation gains from co-investments

In 'Others' we also deduct minorities

Market value of investments reflects the book value participations as of FY 2019



Valuation							
	2016	2017	2018	2019	2020e	2021e	2022e
Price / Book	2.1 x	2.0 x	1.7 x	0.7 x	0.7 x	0.7 x	0.6 x
Book value per share ex intangibles	2.68	2.89	2.61	2.51	2.57	2.71	2.92
EV / Sales	2.4 x	3.5 x	3.2 x	1.0 x	1.1 x	1.0 x	0.8 x
EV / EBITDA	11.0 x	10.5 x	n.a.	n.a.	n.a.	19.6 x	7.4 x
EV / EBIT	13.0 x	11.9 x	n.a.	n.a.	n.a.	245.3 x	12.8 x
EV / EBIT adj.*	13.0 x	11.9 x	n.a.	n.a.	n.a.	245.3 x	12.8 x
P / FCF	n.a.	n.a.	n.a.	n.a.	22.4 x	8.5 x	6.2 x
P/E	19.1 x	15.3 x	n.a.	n.a.	n.a.	27.0 x	13.2 x
P / E adj.*	19.1 x	15.3 x	n.a.	n.a.	n.a.	27.0 x	13.2 x
Dividend Yield	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FCF Potential Yield (on market EV)	4.8 %	6.9 %	-2.5 %	-5.9 %	-52.1 %	-55.6 %	-26.2 %
*Adjustments made for: -							

Company Specific Items							
	2016	2017	2018	2019	2020e	2021e	2022e
Assets under Management	5.83	5.13	4.40	4.51	4.29	4.47	4.68

#### Consolidated profit & loss



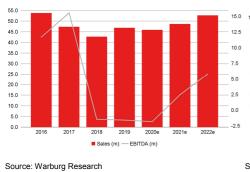
In EUR m	2016	2017	2018	2019	2020e	2021e	2022e
Sales	53.8	47.3	42.7	46.8	45.9	48.7	52.7
Change Sales yoy	12.6 %	-12.0 %	-9.8 %	9.7 %	-2.1 %	6.0 %	8.3 %
Increase / decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Own work capitalised	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total Sales	53.8	47.3	42.7	46.8	45.9	48.7	52.7
Material expenses	1.6	3.1	3.5	2.2	2.3	2.4	2.6
Gross profit	52.2	44.2	39.2	44.6	43.6	46.2	50.1
Gross profit margin	97.0 %	93.4 %	91.9 %	95.3 %	95.0 %	95.0 %	95.0 %
Personnel expenses	26.0	27.1	28.6	28.8	28.0	29.2	29.5
Other operating income	11.9	22.7	12.5	9.7	9.2	9.7	10.5
Other operating expenses	26.4	24.2	24.6	27.1	26.6	24.3	25.3
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	11.7	15.6	-1.5	-1.6	-1.8	2.4	5.8
Margin	21.7 %	32.9 %	-3.4 %	-3.4 %	-4.0 %	5.0 %	11.0 %
Depreciation of fixed assets	0.2	0.0	0.0	0.0	0.0	0.0	0.0
EBITA	11.5	15.6	-1.5	-1.6	-1.8	2.4	5.8
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Goodwill amortisation	1.6	1.8	1.8	2.2	2.2	2.2	2.4
EBIT	9.9	13.8	-3.2	-3.8	-4.1	0.2	3.4
Margin	18.4 %	29.2 %	-7.6 %	-8.2 %	-8.9 %	0.4 %	6.4 %
EBIT adj.	9.9	13.8	-3.2	-3.8	-4.1	0.2	3.4
Interest income	1.1	1.3	1.4	2.4	3.0	3.0	3.0
Interest expenses	4.7	0.4	0.8	0.9	0.9	0.9	0.9
Other financial income (loss)	10.1	4.3	16.9	6.0	7.0	8.0	8.0
EBT	15.7	17.4	-16.7	0.8	3.1	6.3	9.5
Margin	29.1 %	36.7 %	-39.1 %	1.8 %	6.7 %	13.0 %	18.0 %
Total taxes	5.5	4.2	2.0	1.2	1.5	1.9	2.9
Net income from continuing operations	10.2	13.2	-18.7	-0.3	1.6	4.4	6.7
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	10.2	13.2	-18.7	-0.3	1.6	4.4	6.7
Minority interest	0.3	0.8	0.3	1.9	1.9	2.0	2.1
Net income	9.9	12.4	-19.0	-2.2	-0.3	2.5	4.5
Margin	18.4 %	26.1 %	-44.4 %	-4.7 %	-0.6 %	5.1 %	8.6 %
Number of shares, average	30.4	30.4	33.5	33.5	33.5	33.5	33.5
EPS	0.33	0.41	-0.57	-0.07	-0.01	0.07	0.14
EPS adj.	0.33	0.41	-0.57	-0.07	-0.01	0.07	0.14
*Adjustments made for:							

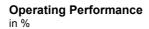
Guidance: Slightly decreasing sales and slightly increasing EBT

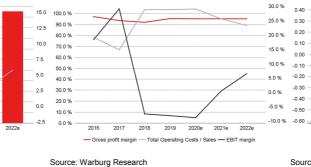
#### **Financial Ratios**

	2016	2017	2018	2019	2020e	2021e	2022e
Total Operating Costs / Sales	78.3 %	67.1 %	103.4 %	103.4 %	104.0 %	95.0 %	89.0 %
Operating Leverage	12.8 x	-3.3 x	n.a.	1.9 x	-3.3 x	n.a.	196.6 x
EBITDA / Interest expenses	2.5 x	35.1 x	n.m.	n.m.	n.m.	2.8 x	6.7 x
Tax rate (EBT)	35.0 %	24.2 %	-12.0 %	138.1 %	48.9 %	30.0 %	30.0 %
Dividend Payout Ratio	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Sales per Employee	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.









#### Performance per Share



COMMENT Published 24.02.2020

5

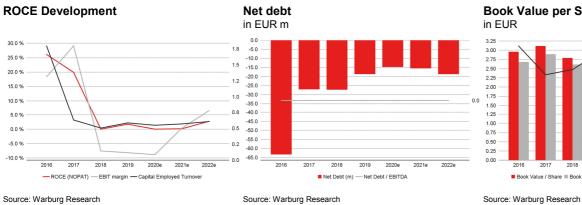
#### Consolidated balance sheet



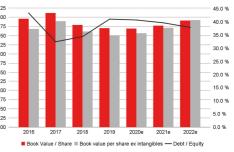
In EUR m	2016	2017	2018	2019	2020e	2021e	2022e
Assets							
Goodwill and other intangible assets	8.4	6.8	5.9	6.5	4.2	2.0	-0.4
thereof other intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
thereof Goodwill	8.3	6.8	5.9	6.4	4.2	1.9	-0.5
Property, plant and equipment	0.3	0.5	0.5	0.7	0.7	0.7	0.7
Financial assets	29.3	54.5	81.3	74.6	79.5	84.3	89.2
Other long-term assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets	38.0	61.7	87.8	81.8	84.4	87.0	89.5
Inventories	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts receivable	3.1	5.3	5.9	7.0	7.5	6.7	5.8
Liquid assets	65.6	28.9	28.6	20.6	16.7	17.5	20.6
Other short-term assets	27.1	39.5	28.9	30.2	30.2	30.2	30.2
Current assets	95.7	73.7	63.4	57.8	54.4	54.4	56.6
Total Assets	133.7	135.5	151.2	139.6	138.8	141.4	146.1
Liabilities and shareholders' equity							
Subscribed capital	30.4	30.4	33.5	33.5	33.5	33.5	33.5
Capital reserve	47.9	40.7	55.0	54.2	54.2	54.2	54.2
Retained earnings	6.5	12.8	-6.0	-8.2	-8.5	-6.0	-1.5
Other equity components	5.2	10.8	10.9	11.0	10.9	11.1	11.2
Shareholders' equity	90.0	94.8	93.4	90.5	90.1	92.8	97.4
Minority interest	3.2	7.5	19.1	8.5	8.5	8.5	8.5
Total equity	93.3	102.2	112.5	99.0	98.6	101.2	105.9
Provisions	29.0	20.8	16.3	19.2	19.2	19.2	19.2
thereof provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial liabilities (total)	2.3	1.8	1.3	2.0	2.0	2.0	2.0
thereof short-term financial liabilities	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts payable	0.3	1.4	1.1	0.9	0.4	0.4	0.4
Other liabilities	8.8	9.3	20.1	18.6	18.6	18.6	18.6
Liabilities	40.5	33.2	38.7	40.7	40.2	40.2	40.2
Total liabilities and shareholders' equity	133.7	135.5	151.2	139.6	138.8	141.4	146.1

#### **Financial Ratios**

	2016	2017	2018	2019	2020e	2021e	2022e
Efficiency of Capital Employment							
Operating Assets Turnover	17.4 x	10.7 x	8.0 x	6.9 x	5.9 x	6.9 x	8.6 x
Capital Employed Turnover	1.8 x	0.6 x	0.5 x	0.6 x	0.5 x	0.6 x	0.6 x
ROA	26.1 %	20.0 %	-21.6 %	-2.7 %	-0.3 %	2.8 %	5.1 %
Return on Capital							
ROCE (NOPAT)	26.1 %	19.9 %	n.a.	1.8 %	n.a.	0.2 %	2.7 %
ROE	16.3 %	13.4 %	-20.2 %	-2.4 %	-0.3 %	2.7 %	4.8 %
Adj. ROE	16.3 %	13.4 %	-20.2 %	-2.4 %	-0.3 %	2.7 %	4.8 %
Balance sheet quality							
Net Debt	-63.3	-27.1	-27.3	-18.7	-14.8	-15.5	-18.7
Net Financial Debt	-63.3	-27.1	-27.3	-18.7	-14.8	-15.5	-18.7
Net Gearing	-67.9 %	-26.5 %	-24.3 %	-18.9 %	-15.0 %	-15.3 %	-17.7 %
Net Fin. Debt / EBITDA	n.a.						
Book Value / Share	3.0	3.1	2.8	2.7	2.7	2.8	2.9
Book value per share ex intangibles	2.7	2.9	2.6	2.5	2.6	2.7	2.9



#### **Book Value per Share** in EUR



COMMENT

6

#### **Consolidated cash flow statement**



In EUR m	2016	2017	2018	2019	2020e	2021e	2022e
Net income	10.2	13.2	-18.7	-0.3	1.6	4.4	6.7
Depreciation of fixed assets	0.2	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of goodwill	1.6	1.8	1.8	2.2	2.2	2.2	2.4
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase/decrease in long-term provisions	-2.9	-6.1	-1.4	0.3	0.0	0.0	0.0
Other non-cash income and expenses	7.5	-3.5	9.0	0.8	0.0	0.0	0.0
Cash Flow before NWC change	16.6	5.4	-9.4	3.0	3.8	6.7	9.1
Increase / decrease in inventory	-13.3	-6.1	-0.1	0.0	0.0	0.0	0.0
Increase / decrease in accounts receivable	0.0	-2.3	-0.6	0.0	-0.5	0.8	0.9
Increase / decrease in accounts payable	-1.9	1.7	1.1	0.0	-0.5	0.0	0.0
Increase / decrease in other working capital positions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase / decrease in working capital (total)	-15.2	-6.7	0.5	0.0	-1.0	0.8	0.9
Net cash provided by operating activities [1]	1.4	-1.3	-8.9	3.0	2.8	7.5	10.0
Investments in intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Investments in property, plant and equipment	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Payments for acquisitions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial investments	-8.1	0.0	24.4	33.5	5.9	5.9	5.9
Income from asset disposals	2.0	5.6	10.1	27.0	1.0	1.0	1.0
Net cash provided by investing activities [2]	4.2	-31.9	-15.2	-9.5	-4.9	-4.9	-4.9
Change in financial liabilities	0.6	-3.1	-0.5	2.0	0.0	0.0	0.0
Dividends paid	0.0	0.0	-0.7	-0.6	0.0	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	46.6	0.0	22.5	0.0	0.0	0.0	0.0
Other	-4.3	-0.4	2.5	-3.3	-1.9	-1.9	-2.0
Net cash provided by financing activities [3]	42.9	-3.5	23.8	-1.9	-1.9	-1.9	-2.0
Change in liquid funds [1]+[2]+[3]	48.6	-36.7	-0.3	-8.4	-3.9	0.8	3.2
Effects of exchange-rate changes on cash	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cash and cash equivalent at end of period	65.5	28.9	28.6	20.2	16.7	17.5	20.6

#### **Financial Ratios**

	2016	2017	2018	2019	2020e	2021e	2022e
Cash Flow							
FCF	-4.5	-38.8	-9.9	0.1	2.8	7.5	10.0
Free Cash Flow / Sales	-8.4 %	-81.9 %	-23.1 %	0.1 %	6.1 %	15.4 %	18.9 %
Free Cash Flow Potential	6.2	11.4	-3.5	-2.8	-25.3	-26.5	-11.3
Free Cash Flow / Net Profit	-45.4 %	-313.7 %	52.0 %	-2.6 %	-974.1 %	302.9 %	220.4 %
Interest Received / Avg. Cash	2.6 %	2.6 %	4.9 %	9.8 %	16.1 %	17.5 %	15.7 %
Interest Paid / Avg. Debt	210.4 %	22.0 %	51.1 %	53.6 %	44.1 %	44.1 %	44.1 %
Management of Funds							
Investment ratio	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Maint. Capex / Sales	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Capex / Dep	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Avg. Working Capital / Sales	4.7 %	7.1 %	10.3 %	11.7 %	14.4 %	13.8 %	11.1 %
Trade Debtors / Trade Creditors	889.3 %	388.9 %	556.7 %	799.8 %	1875.0 %	1675.0 %	1450.0 %
Inventory Turnover	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Receivables collection period (days)	21	41	51	54	60	50	40
Payables payment period (days)	78	161	112	145	64	60	55
Cash conversion cycle (Days)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

#### **CAPEX** and Cash Flow in EUR m

0.2

0.2

0.2

0.1

0.1

0.1

0.0

0.0

0.0

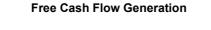
2016

2017

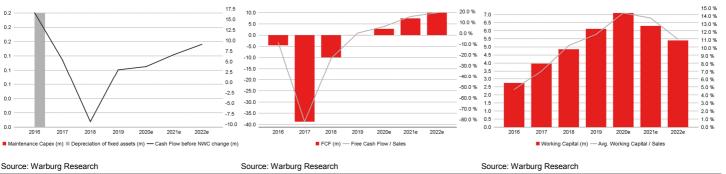
Source: Warburg Research

2018

2019



#### **Working Capital**



7



#### LEGAL DISCLAIMER

This research report ("investment recommendation") was prepared by the Warburg Research GmbH, a fully owned subsidiary of the M.M.Warburg & CO (AG & Co.) KGaA and is passed on by the M.M.Warburg & CO (AG & Co.) KGaA. It is intended solely for the recipient and may not be passed on to another company without their prior consent, regardless of whether the company is part of the same corporation or not. It contains selected information and does not purport to be complete. The investment recommendation is based on publicly available information and data ("information") believed to be accurate and complete. Warburg Research GmbH neither examines the information for accuracy and completeness, nor guarantees its accuracy and completeness. Possible errors or incompleteness of the information do not constitute grounds for liability of M.M.Warburg & CO (AG & Co.) KGaA or Warburg Research GmbH for damages of any kind whatsoever, and M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH are not liable for indirect and/or direct and/or consequential damages. In particular, neither M.M.Warburg & CO (AG & Co.) KGaA nor Warburg Research GmbH are liable for the statements, plans or other details contained in these investment recommendations concerning the examined companies, their affiliated companies, strategies, economic situations, market and competitive situations, regulatory environment, etc. Although due care has been taken in compiling this investment recommendation, it cannot be excluded that it is incomplete or contains errors. M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH, their shareholders and employees are not liable for the accuracy and completeness of the statements, estimations and the conclusions derived from the information contained in this investment recommendation. Provided a investment recommendation is being transmitted in connection with an existing contractual relationship, i.e. financial advisory or similar services, the liability of M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH shall be restricted to gross negligence and wilful misconduct. In case of failure in essential tasks, M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH are liable for normal negligence. In any case, the liability of M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH is limited to typical, expectable damages. This investment recommendation does not constitute an offer or a solicitation of an offer for the purchase or sale of any security. Partners, directors or employees of M.M.Warburg & CO (AG & Co.) KGaA, Warburg Research GmbH or affiliated companies may serve in a position of responsibility, i.e. on the board of directors of companies mentioned in the report. Opinions expressed in this investment recommendation are subject to change without notice. All rights reserved.

#### **COPYRIGHT NOTICE**

This work including all its parts is protected by copyright. Any use beyond the limits provided by copyright law without permission is prohibited and punishable. This applies, in particular, to reproductions, translations, microfilming, and storage and processing on electronic media of the entire content or parts thereof.

## DISCLOSURE ACCORDING TO §85 OF THE GERMAN SECURITIES TRADING ACT (WPHG), MAR AND MIFID II INCL. COMMISSION DELEGATED REGULATION (EU) 2016/958 AND (EU) 2017/565

The valuation underlying the investment recommendation for the company analysed here is based on generally accepted and widely used methods of fundamental analysis, such as e.g. DCF Model, Free Cash Flow Value Potential, NAV, Peer Group Comparison or Sum of the Parts Model (see also <u>http://www.mmwarburg.de/disclaimer/disclaimer.htm#Valuation</u>). The result of this fundamental valuation is modified to take into consideration the analyst's assessment as regards the expected development of investor sentiment and its impact on the share price.

Independent of the applied valuation methods, there is the risk that the price target will not be met, for instance because of unforeseen changes in demand for the company's products, changes in management, technology, economic development, interest rate development, operating and/or material costs, competitive pressure, supervisory law, exchange rate, tax rate etc. For investments in foreign markets and instruments there are further risks, generally based on exchange rate changes or changes in political and social conditions.

This commentary reflects the opinion of the relevant author at the point in time of its compilation. A change in the fundamental factors underlying the valuation can mean that the valuation is subsequently no longer accurate. Whether, or in what time frame, an update of this commentary follows is not determined in advance.

Additional internal and organisational arrangements to prevent or to deal with conflicts of interest have been implemented. Among these are the spatial separation of Warburg Research GmbH from M.M.Warburg & CO (AG & Co.) KGaA and the creation of areas of confidentiality. This prevents the exchange of information, which could form the basis of conflicts of interest for Warburg Research GmbH in terms of the analysed issuers or their financial instruments.

The analysts of Warburg Research GmbH do not receive a gratuity – directly or indirectly – from the investment banking activities of M.M.Warburg & CO (AG & Co.) KGaA or of any company within the Warburg-Group.

All prices of financial instruments given in this investment recommendation are the closing prices on the last stock-market trading day before the publication date stated, unless another point in time is explicitly stated.

M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH are subject to the supervision of the Federal Financial Supervisory Authority, BaFin. M.M.Warburg & CO (AG & Co.) KGaA is additionally subject to the supervision of the European Central Bank (ECB).

#### SOURCES

All data and consensus estimates have been obtained from FactSet except where stated otherwise.



#### Additional information for clients in the United States

1. This research report (the "Report") is a product of Warburg Research GmbH, Germany, a fully owned subsidiary of M.M.Warburg & CO (AG & Co.) KGaA, Germany (in the following collectively "Warburg"). Warburg is the employer of the research analyst(s), who have prepared the Report. The research analyst(s) reside outside the United States and are not associated persons of any U.S. regulated broker-dealer and therefore are not subject to the supervision of any U.S. regulated broker-dealer.

2. The Report is provided in the United States for distribution solely to "major U.S. institutional investors" under Rule 15a-6 of the U.S. Securities Exchange Act of 1934.

3. Any recipient of the Report should effect transactions in the securities discussed in the Report only through J.P.P. Euro-Securities, Inc., Delaware.

4. J.P.P. Euro-Securities, Inc. does not accept or receive any compensation of any kind for the dissemination of the research reports from Warburg.

Reference in accordance with section 85 of the German Securities Trading Act (WpHG) and Art. 20 MAR regarding possible conflicts of interest with companies analysed:

- -1- Warburg Research, or an affiliated company, or an employee of one of these companies responsible for the compilation of the research, hold a share of more than 5% of the equity capital of the analysed company.
- Warburg Research, or an affiliated company, within the last twelve months participated in the management of a consortium for an issue in
   -2- the course of a public offering of such financial instruments, which are, or the issuer of which is, the subject of the investment recommendation.
- -3- Companies affiliated with Warburg Research manage financial instruments, which are, or the issuers of which are, subject of the investment recommendation, in a market based on the provision of buy or sell contracts.

MMWB, Warburg Research, or an affiliated company, reached an agreement with the issuer to provide investment banking and/or investment services and the relevant agreement was in force in the last 12 months or there arose for this period, based on the relevant agreement, the obligation to provide or to receive a service or compensation - provided that this disclosure does not result in the disclosure of confidential business information.

- -5- The company compiling the analysis or an affiliated company had reached an **agreement on the compilation of the investment recommendation** with the analysed company.
- -6a- Warburg Research, or an affiliated company, holds a **net long position of more than 0.5%** of the total issued share capital of the analysed company.
- -6b- Warburg Research, or an affiliated company, holds a **net short position of more than 0.5%** of the total issued share capital of the analysed company.
- -6c- The issuer holds shares of more than 5% of the total issued capital of Warburg Research or an affiliated company.
- -7- The company preparing the analysis as well as its affiliated companies and employees have **other important interests** in relation to the analysed company, such as, for example, the exercising of mandates at analysed companies.

This report has been made accessible to the company analysed.				
Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)		
MPC Capital	3, 5	http://www.mmwarburg.com/disclaimer/disclaimer_en/DE000A1TNWJ4.htm		



#### INVESTMENT RECOMMENDATION

Investment recommendation: expected direction of the share price development of the financial instrument up to the given <u>price target</u> in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.		
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.		
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.		
"_"	Rating suspended:	The available information currently does not permit an evaluation of the company.		

#### WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING

Rating	Number of stocks	% of Universe
Buy	118	58
Hold	70	34
Sell	10	5
Rating suspended	5	2
Total	203	100

#### WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	34	83
Hold	5	12
Sell	0	0
Rating suspended	2	5
Total	41	100

#### PRICE AND RATING HISTORY MPC CAPITAL AS OF 24.02.2020



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.

#### EQUITIES

Matthias Rode Head of Equities

#### RESEARCH

**Michael Heider** Head of Research Henner Rüschmeier Head of Research Jan Bauer Renewables Jonas Blum Telco, Construction **Christian Cohrs** Industrials & Transportation Felix Ellmann Software, IT Jörg Philipp Frey Retail, Consumer Goods Marius Fuhrberg **Financial Services** Mustafa Hidir Automobiles, Car Suppliers Ulrich Huwald Health Care, Pharma Philipp Kaiser Real Estate Thilo Kleibauer Retail Consumer Goods

#### INSTITUTIONAL EQUITY SALES

mhidir@warburg-research.com +49 40 309537-255 uhuwald@warburg-research.com +49 40 309537-260 pkaiser@warburg-research.com +49 40 309537-257 tkleibauer@warburg-research.com +49 40 3282-2660 mniemann@mmwarburg.com +49 40 3282-2664 kschilling@mmwarburg.com +49 40 3282-2665 tbeckmann@mmwarburg.com +49 69 5050-7411 lbogdanova@mmwarburg.com +49 69 5050-7415 jbuchmueller@mmwarburg.com +49 40 3282-2669 aeschweiler@mmwarburg.com +49 40 3282-2696

+49 40 3282-2678

+49 40 309537-280

+49 40 309537-270

+49 40 309537-155

+49 40 309537-240

+49 40 309537-175

+49 40 309537-120

+49 40 309537-258

+49 40 309537-185

+49 40 309537-230

mfritsch@mmwarburg.com

omerckel@mmwarburg.com

milgenstein@mmwarburg.com

+49 40 3282-2634

+49 40 3282-2702

+49 40 3282-2700

edust@mmwarburg.com

mheider@warburg-research.com

jbauer@warburg-research.com

jblum@warburg-research.com

ccohrs@warburg-research.com

fellmann@warburg-research.com

mfuhrberg@warburg-research.com

jfrev@warburg-research.com

hrueschmeier@warburg-research.com

mrode@mmwarburg.com

#### SALES TRADING

Marc Niemann

**Klaus Schilling** 

Tim Beckmann

United Kingdom Lyubka Bogdanova

Head of Equity Sales, Germany

Head of Equity Sales, Germany

Ireland, Poland, Australia

Alexander Eschweiler

Germany, Luxembourg

Matthias Fritsch

United Kingdom

Bloomberg

Andrea Schaper

Sales Assistance

FactSet

Jens Buchmüller

Scandinavia, Austria

**Oliver Merckel** Head of Sales Trading Elyaz Dust Sales Trading Michael Ilgenstein Sales Trading

#### **MACRO RESEARCH**

+49 40 3282-2572 cklude@mmwarburg.com

**Carsten Klude** Macro Research

# Our research can be found under:

research.mmwarburg.com/en/index.html Warburg Research MMWA GO www.factset.com For access please contact: +49 40 3282-2632 aschaper@mmwarburg.com

**Kerstin Muthig** Sales Assistance

Capital IQ

Eggert Kuls Engineering Andreas Pläsier Banks, Financial Services Franz Schall Automobiles, Car Suppliers Malte Schaumann Technology Patrick Schmidt Leisure. Internet **Oliver Schwarz** Chemicals, Agriculture Simon Stippig Real Estate Cansu Tatar Cap. Goods, Engineering Marc-René Tonn Automobiles, Car Suppliers Robert-Jan van der Horst Technology Andreas Wolf Software, IT

**Tobias Hald** United Kingdom **Maximilian Martin** Austria, Poland **Christopher Seedorf** Switzerland

Sophie Hauer Roadshow/Marketing Juliane Niemann

Roadshow/Marketing

Marcel Magiera Sales Trading **Bastian Quast** Sales Trading Jörg Treptow Sales Trading

#### Dr. Christian Jasperneite Investment Strategy

Thomson Reuters

www.capitaliq.com

+49 40 3282-2703 kmuthig@mmwarburg.com

+49 40 309537-256 ekuls@warburg-research.com +49 40 309537-246 aplaesier@warburg-research.com +49 40 309537-230 fschall@warburg-research.com +49 40 309537-170 mschaumann@warburg-research.com +49 40 309537-125 pschmidt@warburg-research.com +49 40 309537-250 oschwarz@warburg-research.com +49 40 309537-265 sstippig@warburg-research.com +49 40 309537-248 ctatar@warburg-research.com +49 40 309537-259 mtonn@warburg-research.com +49 40 309537-290 rvanderhorst@warburg-research.com +49 40 309537-140

> +49 40 3282-2695 thald@mmwarburg.com +49 69 5050-7413 mmartin@mmwarburg.com +49 69 5050-7414 cseedorf@mmwarburg.com

awolf@warburg-research.com

+49 69 5050-7417 shauer@mmwarburg.com +49 40 3282-2694 iniemann@mmwarburg.com

+49 40 3282-2662 mmagiera@mmwarburg.com +49 40 3282-2701 bquast@mmwarburg.com +49 40 3282-2658 jtreptow@mmwarburg.com

+49 40 3282-2439 cjasperneite@mmwarburg.com

www.thomsonreuters.com

