(Scale All Share, Financial Services)



Dung		Value Indicators:	EUR	Share data:		Description:	
Buy		DCF:	3.90	Bloomberg: Reuters:	MPCK GR MPCKk.DE	MPC Capital invests in and alternative assets for instit	
EUR 3.90				ISIN:	DE000A1TNWJ4	clients	ational
		Market Snapshot:	EUR m	Shareholders:		Risk Profile (WRe):	2020e
Deine	EUD 4 00	Market cap:	44.5	Freefloat	47.0 %	Beta:	1.6
Price	EUR 1.33	No. of shares (m):	33.5	MPC Group	45.0 %	Price / Book:	0.5 x
Upside	193.2 %	EV:	29.8	Thien & Heyenga	8.0 %	Equity Ratio:	71 %
		Freefloat MC:	20.9				
		Ø Trad. Vol. (30d):	33.13 th				

Solid H1 with favourable prospects; Buy reiterated

Stated Figures Q2/	2020:										
MPC Capital AG - Q2 2020											
in EUR m	H1/20	H1/20e	H1/19	yoy							
Sales	23.8	21.0	20.0	18.9%							
EBT margin	1.2 5.1%	0.0 0.0%	1.8 9.1%	-32.9%							

Comment on Figures:

- Top line showed stable growth rates in management service revenues and transaction revenues.
- EBT margin negatively affected by one-off depreciation on MPC Containership in the course of the coronavirus crisis.

MPC Capital reported figures for the first half of the year on August 27.

- Sales were up +18.9% yoy to EUR 23.8m, which exceeded our expectations (WRe EUR 21m). Management service revenues slightly exceeded EUR 20m (17.8m in H1 2019), reflecting the strategy shift and further concentration on recurring revenues in future.
- EBT came in at EUR 1.2m, which is slightly below the previous year's level. However, a negative depreciation effect on shipping assets in the co-investment portfolio in the course of the crisis had a negative impact on EBT. Furthermore, last year's value was positively influenced by high investment income, which constituted a positive one-off.
- AuM decreased slightly to EUR 4.3bn (EUR 4.5bn at the beginning of the year). While asset additions of EUR 0.2bn were balanced by exits
 of a similar level, valuation effects in the coronavirus environment had a negative effect.
- The current value of the financial assets, broadly consisting of the co-investment portfolio, stand at EUR 68m. Considering that MPC Capital has a net cash position, the current market capitalisation of EUR 45m appears far too cheap.
- The operative prospects for H2 appear good as well. The company got off to a good start with the sale of a solar park at the end of July. Furthermore, a 50%-stake in Ahrenkiel Steamship was sold to Wilhelmsen Holding into a joint venture, marking another beneficial transaction and partnership.

Assessment: MPC published solid H1 figures and showed higher robustness in the coronavirus environment than initially feared. Even though higher asset additions have to be shown over the next quarters, the operative performance appears on track. Furthermore, the value of the coinvestment portfolio stand-alone should justify significantly higher share prices. In total, our estimates remain unchanged for the time being and we reiterate our Buy rating with an unchanged PT of EUR 3.90.



Rel. Performance vs Scale Al	II
1 month:	23.2 %
6 months:	-29.1 %
Year to date:	-42.4 %
Trailing 12 months:	-35.0 %

Company events:	
12.11.20	Q3

FY End: 31.12. in EUR m	CAGR (19-22e)	2016	2017	2018	2019	2020e	2021e	2022e
Sales	4.0 %	53.8	47.3	42.7	46.8	45.9	48.7	52.7
Change Sales yoy		12.6 %	-12.0 %	-9.8 %	9.7 %	-2.1 %	6.0 %	8.3 %
Gross profit margin		97.0 %	93.4 %	91.9 %	95.3 %	95.0 %	95.0 %	95.0 %
EBITDA	-	11.7	15.6	-1.5	-1.6	-1.8	2.4	5.8
Margin		21.7 %	32.9 %	-3.4 %	-3.4 %	-4.0 %	5.0 %	11.0 %
EBIT	-	9.9	13.8	-3.2	-3.8	-4.1	0.2	3.4
Margin		18.4 %	29.2 %	-7.6 %	-8.2 %	-8.9 %	0.4 %	6.4 %
EBT	'	15.7	17.4	-16.7	0.8	3.1	6.3	9.5
Margin		29.1 %	36.7 %	-39.1 %	1.8 %	6.7 %	13.0 %	18.0 %
Net income	-	9.9	12.4	-19.0	-2.2	-0.3	2.5	4.5
EPS		0.33	0.41	-0.57	-0.07	-0.01	0.07	0.14
DPS		0.00	0.00	0.00	0.00	0.00	0.00	0.00
Dividend Yield		n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FCFPS		-0.15	-1.27	-0.29	0.00	0.08	0.22	0.30
FCF / Market cap		-2.4 %	-20.3 %	-6.1 %	0.1 %	6.3 %	16.8 %	22.4 %
EV / Sales		2.4 x	3.5 x	3.2 x	1.0 x	0.6 x	0.6 x	0.5 x
EV / EBITDA		11.0 x	10.5 x	n.a.	n.a.	n.a.	11.9 x	4.5 x
EV / EBIT		13.0 x	11.9 x	n.a.	n.a.	n.a.	149.0 x	7.7 x
P/E		19.1 x	15.3 x	n.a.	n.a.	n.a.	19.0 x	9.5 x
Net Debt		-63.3	-27.1	-27.3	-18.7	-14.8	-15.5	-18.7
ROCE (NOPAT)		26.1 %	19.9 %	n.a.	1.8 %	n.a.	0.2 %	2.7 %
Guidance:	Slightly decrea	sing sales a	ind slightly in	creasing EBT	-			



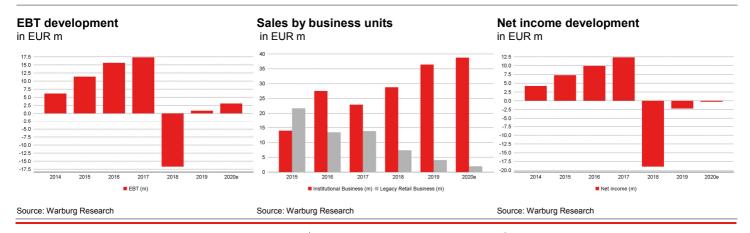


Company Background

- MPC Capital develops and manages individual investment opportunities for institutional investors in the fields of real estate, shipping, and infrastructure. MPC currently has EUR 4.5bn assets under management.
- In the fields of real estate MPC focuses on commercial properties in Germany and the Netherlands and on niche markets such as micro living in Germany.
- In the fields of shipping the focus is on commercial and technical ship management as well as charter brokerage and fund management.
- In the fields of infrastructure the focus is on industrial opportunities and renewable energies, primarily in the emerging markets.

Competitive Quality

- MPC has strong access to investors and longstanding expertise as an independent asset manager, having structured >200 funds and an equity fund volume of >EUR 6.1bn.
- MPC has teamed up with strong real asset developers across all business units in order to gain unique access to alternative investment opportunities, which is a competitive advantage.
- MPC has broadend its service offering with in-house know-how for the operational management of real assets and through JVs with industry experts.





DCF model														
	Detaile	d forecas	t period				٦	ransition	al period					Term. Value
Figures in EUR m	2020e	2021e	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	
Sales	45.9	48.7	52.7	56.4	59.8	62.8	65.3	67.2	68.6	69.9	71.3	72.8	73.9	
Sales change	-2.1 %	6.0 %	8.3 %	7.0 %	6.0 %	5.0 %	4.0 %	3.0 %	2.0 %	2.0 %	2.0 %	2.0 %	1.5 %	1.5 %
EBIT	-4.1	0.2	3.4	8.5	12.0	12.6	13.1	13.4	13.7	14.0	14.3	14.6	14.8	
EBIT-margin	-8.9 %	0.4 %	6.4 %	15.0 %	20.0 %	20.0 %	20.0 %	20.0 %	20.0 %	20.0 %	20.0 %	20.0 %	20.0 %	
Tax rate (EBT)	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	
NOPAT	-2.9	0.1	2.4	5.9	8.4	8.8	9.1	9.4	9.6	9.8	10.0	10.2	10.3	
Depreciation	2.2	2.2	2.4	1.4	1.2	0.9	0.7	0.7	0.7	0.7	0.7	0.7	0.7	
in % of Sales	4.9 %	4.6 %	4.6 %	2.5 %	2.0 %	1.5 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	
Changes in provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Change in Liquidity from														
- Working Capital	1.0	-0.8	-0.9	0.2	0.3	0.3	0.3	0.2	0.1	0.1	0.1	0.1	0.1	
- Capex	0.0	0.0	0.0	0.6	0.6	0.6	0.7	0.7	0.7	0.7	0.7	0.7	0.7	
Capex in % of Sales	0.0 %	0.0 %	0.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	
Other	3.5	5.3	5.5	5.9	6.2	6.6	6.9	7.3	7.5	7.7	7.8	7.9	8.0	
Free Cash Flow (WACC Model)	-5.1	-2.1	0.1	0.7	2.4	2.2	2.0	1.9	2.0	2.0	2.0	2.1	2.2	10
PV of FCF	-4.7	-1.8	0.1	0.5	1.5	1.3	1.0	0.9	0.9	0.8	0.7	0.7	0.7	37
share of PVs		-16.02 %						22.52	2 %					93.50 %

Model parameter				Valuation (m)			
Derivation of WACC:		Derivation of Beta:		Present values 2032e	3		
				Terminal Value	37		
Debt ratio	5.00 %	Financial Strength	1.50	Financial liabilities	2		
Cost of debt (after tax)	1.4 %	Liquidity (share)	2.00	Pension liabilities	0		
Market return	7.00 %	Cyclicality	1.30	Hybrid capital	0		
Risk free rate	1.50 %	Transparency	2.00	Minority interest	7		
		Others	1.20	Market val. of investments	79		
				Liquidity	21	No. of shares (m)	33.5
WACC	9.86 %	Beta	1.60	Equity Value	131	Value per share (EUR)	3.90

Sens	itivity Va	lue per Sh	are (EUR)													
		Terminal (Growth								Delta EBIT	-margin					
Beta	WACC	0.75 %	1.00 %	1.25 %	1.50 %	1.75 %	2.00 %	2.25 %	Beta	WACC	-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.79	10.9 %	3.59	3.61	3.63	3.65	3.68	3.70	3.73	1.79	10.9 %	3.46	3.52	3.59	3.65	3.72	3.79	3.85
1.70	10.4 %	3.69	3.72	3.74	3.77	3.80	3.83	3.86	1.70	10.4 %	3.56	3.63	3.70	3.77	3.84	3.91	3.98
1.65	10.1 %	3.75	3.77	3.80	3.83	3.86	3.90	3.93	1.65	10.1 %	3.62	3.69	3.76	3.83	3.90	3.97	4.04
1.60	9.9 %	3.81	3.84	3.87	3.90	3.93	3.97	4.01	1.60	9.9 %	3.68	3.75	3.83	3.90	3.97	4.05	4.12
1.55	9.6 %	3.87	3.90	3.94	3.97	4.01	4.05	4.09	1.55	9.6 %	3.74	3.82	3.90	3.97	4.05	4.12	4.20
1.50	9.4 %	3.94	3.97	4.01	4.05	4.09	4.14	4.18	1.50	9.4 %	3.82	3.89	3.97	4.05	4.13	4.21	4.28
1.41	8.9 %	4.09	4.14	4.18	4.23	4.28	4.33	4.39	1.41	8.9 %	3.97	4.06	4.14	4.23	4.31	4.39	4.48

- In 'Others' we partly deduct the other operating income after tax which reflects valuation gains from co-investments
- In 'Others' we also deduct minorities
- Market value of investments reflects the book value participations as of FY 2019

MPC Capital



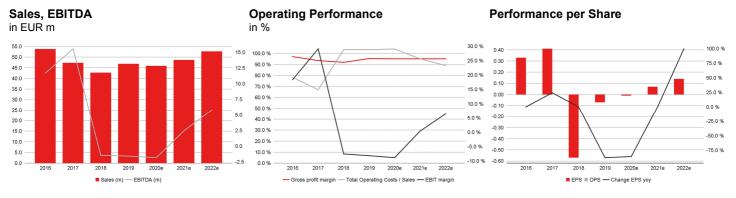
Valuation							
	2016	2017	2018	2019	2020e	2021e	20226
Price / Book	2.1 x	2.0 x	1.7 x	0.7 x	0.5 x	0.5 x	0.5 >
Book value per share ex intangibles	2.68	2.89	2.61	2.51	2.57	2.71	2.92
EV / Sales	2.4 x	3.5 x	3.2 x	1.0 x	0.6 x	0.6 x	0.5 >
EV / EBITDA	11.0 x	10.5 x	n.a.	n.a.	n.a.	11.9 x	4.5 >
EV / EBIT	13.0 x	11.9 x	n.a.	n.a.	n.a.	149.0 x	7.7 x
EV / EBIT adj.*	13.0 x	11.9 x	n.a.	n.a.	n.a.	149.0 x	7.7 x
P/FCF	n.a.	n.a.	n.a.	n.a.	15.8 x	6.0 x	4.5 x
P/E	19.1 x	15.3 x	n.a.	n.a.	n.a.	19.0 x	9.5 x
P / E adj.*	19.1 x	15.3 x	n.a.	n.a.	n.a.	19.0 x	9.5 x
Dividend Yield	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a
FCF Potential Yield (on market EV)	4.8 %	6.9 %	-2.5 %	-5.9 %	-84.9 %	-91.5 %	-43.8 %
*Adjustments made for: -							
Company Specific Items							
	2016	2017	2018	2019	2020e	2021e	20226
Assets under Management	5.83	5.13	4.40	4.51	4.29	4.47	4.68



Consolidated profit & loss							
In EUR m	2016	2017	2018	2019	2020e	2021e	2022€
Sales	53.8	47.3	42.7	46.8	45.9	48.7	52.7
Change Sales yoy	12.6 %	-12.0 %	-9.8 %	9.7 %	-2.1 %	6.0 %	8.3 %
Increase / decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Own work capitalised	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total Sales	53.8	47.3	42.7	46.8	45.9	48.7	52.7
Material expenses	1.6	3.1	3.5	2.2	2.3	2.4	2.6
Gross profit	52.2	44.2	39.2	44.6	43.6	46.2	50.1
Gross profit margin	97.0 %	93.4 %	91.9 %	95.3 %	95.0 %	95.0 %	95.0 %
Personnel expenses	26.0	27.1	28.6	28.8	28.0	29.2	29.5
Other operating income	11.9	22.7	12.5	9.7	9.2	9.7	10.5
Other operating expenses	26.4	24.2	24.6	27.1	26.6	24.3	25.3
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	11.7	15.6	-1.5	-1.6	-1.8	2.4	5.8
Margin	21.7 %	32.9 %	-3.4 %	-3.4 %	-4.0 %	5.0 %	11.0 %
Depreciation of fixed assets	0.2	0.0	0.0	0.0	0.0	0.0	0.0
EBITA	11.5	15.6	-1.5	-1.6	-1.8	2.4	5.8
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Goodwill amortisation	1.6	1.8	1.8	2.2	2.2	2.2	2.4
EBIT	9.9	13.8	-3.2	-3.8	-4.1	0.2	3.4
Margin	18.4 %	29.2 %	-7.6 %	-8.2 %	-8.9 %	0.4 %	6.4 %
EBIT adj.	9.9	13.8	-3.2	-3.8	-4.1	0.2	3.4
Interest income	1.1	1.3	1.4	2.4	3.0	3.0	3.0
Interest expenses	4.7	0.4	0.8	0.9	0.9	0.9	0.9
Other financial income (loss)	10.1	4.3	16.9	6.0	7.0	8.0	8.0
EBT	15.7	17.4	-16.7	0.8	3.1	6.3	9.5
Margin	29.1 %	36.7 %	-39.1 %	1.8 %	6.7 %	13.0 %	18.0 %
Total taxes	5.5	4.2	2.0	1.2	1.5	1.9	2.9
Net income from continuing operations	10.2	13.2	-18.7	-0.3	1.6	4.4	6.7
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	10.2	13.2	-18.7	-0.3	1.6	4.4	6.7
Minority interest	0.3	8.0	0.3	1.9	1.9	2.0	2.1
Net income	9.9	12.4	-19.0	-2.2	-0.3	2.5	4.5
Margin	18.4 %	26.1 %	-44.4 %	-4.7 %	-0.6 %	5.1 %	8.6 %
Number of shares, average	30.4	30.4	33.5	33.5	33.5	33.5	33.5
EPS	0.33	0.41	-0.57	-0.07	-0.01	0.07	0.14
EPS adj.	0.33	0.41	-0.57	-0.07	-0.01	0.07	0.14
*Adjustments made for:							

Guidance: Slightly decreasing sales and slightly increasing EBT

Financial Ratios							
	2016	2017	2018	2019	2020e	2021e	2022e
Total Operating Costs / Sales	78.3 %	67.1 %	103.4 %	103.4 %	104.0 %	95.0 %	89.0 %
Operating Leverage	12.8 x	-3.3 x	n.a.	1.9 x	-3.3 x	n.a.	196.6 x
EBITDA / Interest expenses	2.5 x	35.1 x	n.m.	n.m.	n.m.	2.8 x	6.7 x
Tax rate (EBT)	35.0 %	24.2 %	-12.0 %	138.1 %	48.9 %	30.0 %	30.0 %
Dividend Payout Ratio	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Sales per Employee	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

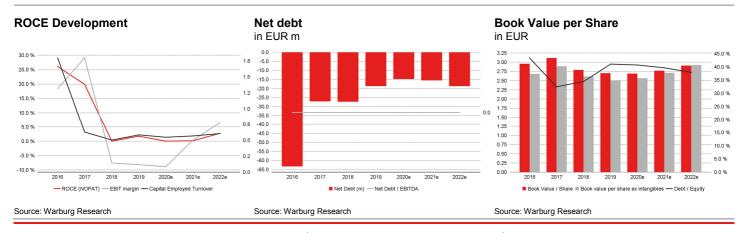


Source: Warburg Research Source: Warburg Research Source: Warburg Research



Consolidated balance sheet							
In EUR m	2016	2017	2018	2019	2020e	2021e	20226
Assets							
Goodwill and other intangible assets	8.4	6.8	5.9	6.5	4.2	2.0	-0.4
thereof other intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
thereof Goodwill	8.3	6.8	5.9	6.4	4.2	1.9	-0.5
Property, plant and equipment	0.3	0.5	0.5	0.7	0.7	0.7	0.7
Financial assets	29.3	54.5	81.3	74.6	79.5	84.3	89.2
Other long-term assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets	38.0	61.7	87.8	81.8	84.4	87.0	89.5
Inventories	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts receivable	3.1	5.3	5.9	7.0	7.5	6.7	5.8
Liquid assets	65.6	28.9	28.6	20.6	16.7	17.5	20.6
Other short-term assets	27.1	39.5	28.9	30.2	30.2	30.2	30.2
Current assets	95.7	73.7	63.4	57.8	54.4	54.4	56.6
Total Assets	133.7	135.5	151.2	139.6	138.8	141.4	146.1
Liabilities and shareholders' equity							
Subscribed capital	30.4	30.4	33.5	33.5	33.5	33.5	33.5
Capital reserve	47.9	40.7	55.0	54.2	54.2	54.2	54.2
Retained earnings	6.5	12.8	-6.0	-8.2	-8.5	-6.0	-1.5
Other equity components	5.2	10.8	10.9	11.0	10.9	11.1	11.2
Shareholders' equity	90.0	94.8	93.4	90.5	90.1	92.8	97.4
Minority interest	3.2	7.5	19.1	8.5	8.5	8.5	8.5
Total equity	93.3	102.2	112.5	99.0	98.6	101.2	105.9
Provisions	29.0	20.8	16.3	19.2	19.2	19.2	19.2
thereof provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial liabilities (total)	2.3	1.8	1.3	2.0	2.0	2.0	2.0
thereof short-term financial liabilities	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts payable	0.3	1.4	1.1	0.9	0.4	0.4	0.4
Other liabilities	8.8	9.3	20.1	18.6	18.6	18.6	18.6
Liabilities	40.5	33.2	38.7	40.7	40.2	40.2	40.2
Total liabilities and shareholders' equity	133.7	135.5	151.2	139.6	138.8	141.4	146.1

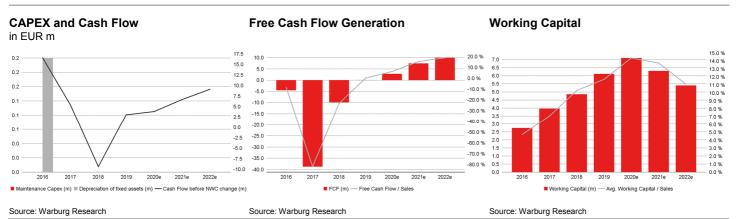
Financial Ratios							
	2016	2017	2018	2019	2020e	2021e	2022e
Efficiency of Capital Employment							
Operating Assets Turnover	17.4 x	10.7 x	8.0 x	6.9 x	5.9 x	6.9 x	8.6 x
Capital Employed Turnover	1.8 x	0.6 x	0.5 x	0.6 x	0.5 x	0.6 x	0.6 x
ROA	26.1 %	20.0 %	-21.6 %	-2.7 %	-0.3 %	2.8 %	5.1 %
Return on Capital							
ROCE (NOPAT)	26.1 %	19.9 %	n.a.	1.8 %	n.a.	0.2 %	2.7 %
ROE	16.3 %	13.4 %	-20.2 %	-2.4 %	-0.3 %	2.7 %	4.8 %
Adj. ROE	16.3 %	13.4 %	-20.2 %	-2.4 %	-0.3 %	2.7 %	4.8 %
Balance sheet quality							
Net Debt	-63.3	-27.1	-27.3	-18.7	-14.8	-15.5	-18.7
Net Financial Debt	-63.3	-27.1	-27.3	-18.7	-14.8	-15.5	-18.7
Net Gearing	-67.9 %	-26.5 %	-24.3 %	-18.9 %	-15.0 %	-15.3 %	-17.7 %
Net Fin. Debt / EBITDA	n.a.						
Book Value / Share	3.0	3.1	2.8	2.7	2.7	2.8	2.9
Book value per share ex intangibles	2.7	2.9	2.6	2.5	2.6	2.7	2.9





Consolidated cash flow statement							
In EUR m	2016	2017	2018	2019	2020e	2021e	2022e
Net income	10.2	13.2	-18.7	-0.3	1.6	4.4	6.7
Depreciation of fixed assets	0.2	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of goodwill	1.6	1.8	1.8	2.2	2.2	2.2	2.4
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase/decrease in long-term provisions	-2.9	-6.1	-1.4	0.3	0.0	0.0	0.0
Other non-cash income and expenses	7.5	-3.5	9.0	0.8	0.0	0.0	0.0
Cash Flow before NWC change	16.6	5.4	-9.4	3.0	3.8	6.7	9.1
Increase / decrease in inventory	-13.3	-6.1	-0.1	0.0	0.0	0.0	0.0
Increase / decrease in accounts receivable	0.0	-2.3	-0.6	0.0	-0.5	8.0	0.9
Increase / decrease in accounts payable	-1.9	1.7	1.1	0.0	-0.5	0.0	0.0
Increase / decrease in other working capital positions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase / decrease in working capital (total)	-15.2	-6.7	0.5	0.0	-1.0	8.0	0.9
Net cash provided by operating activities [1]	1.4	-1.3	-8.9	3.0	2.8	7.5	10.0
Investments in intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Investments in property, plant and equipment	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Payments for acquisitions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial investments	-8.1	0.0	24.4	33.5	5.9	5.9	5.9
Income from asset disposals	2.0	5.6	10.1	27.0	1.0	1.0	1.0
Net cash provided by investing activities [2]	4.2	-31.9	-15.2	-9.5	-4.9	-4.9	-4.9
Change in financial liabilities	0.6	-3.1	-0.5	2.0	0.0	0.0	0.0
Dividends paid	0.0	0.0	-0.7	-0.6	0.0	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	46.6	0.0	22.5	0.0	0.0	0.0	0.0
Other	-4.3	-0.4	2.5	-3.3	-1.9	-1.9	-2.0
Net cash provided by financing activities [3]	42.9	-3.5	23.8	-1.9	-1.9	-1.9	-2.0
Change in liquid funds [1]+[2]+[3]	48.6	-36.7	-0.3	-8.4	-3.9	0.8	3.2
Effects of exchange-rate changes on cash	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cash and cash equivalent at end of period	65.5	28.9	28.6	20.2	16.7	17.5	20.6

Financial Ratios							
	2016	2017	2018	2019	2020e	2021e	2022e
Cash Flow							
FCF	-4.5	-38.8	-9.9	0.1	2.8	7.5	10.0
Free Cash Flow / Sales	-8.4 %	-81.9 %	-23.1 %	0.1 %	6.1 %	15.4 %	18.9 %
Free Cash Flow Potential	6.2	11.4	-3.5	-2.8	-25.3	-26.5	-11.3
Free Cash Flow / Net Profit	-45.4 %	-313.7 %	52.0 %	-2.6 %	-974.1 %	302.9 %	220.4 %
Interest Received / Avg. Cash	2.6 %	2.6 %	4.9 %	9.8 %	16.1 %	17.5 %	15.7 %
Interest Paid / Avg. Debt	210.4 %	22.0 %	51.1 %	53.6 %	44.1 %	44.1 %	44.1 %
Management of Funds							
Investment ratio	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Maint. Capex / Sales	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Capex / Dep	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Avg. Working Capital / Sales	4.7 %	7.1 %	10.3 %	11.7 %	14.4 %	13.8 %	11.1 %
Trade Debtors / Trade Creditors	889.3 %	388.9 %	556.7 %	799.8 %	1875.0 %	1675.0 %	1450.0 %
Inventory Turnover	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Receivables collection period (days)	21	41	51	54	60	50	40
Payables payment period (days)	78	161	112	145	64	60	55
Cash conversion cycle (Days)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.





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-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
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Rating	Number of stocks	% of Universe				
Buy	130	64				
Hold	54	27				
Sell	13	6				
Rating suspended	5	2				
Total	202	100				

WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	35	88
Hold	3	8
Sell	0	0
Rating suspended	2	5
Total	40	100

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