



Buy EUR 5.20	(EUR 5.00)	Value Indicators: DCF:		Warburg ESG Risk Score: ESG Score (MSCI based): Balance Sheet Score: Market Liquidity Score:	2.7 3.0 5.0 0.0	Description: MPC Capital invests in and r alternative assets for instituti clients	
		Market Snapshot:	EUR m	Shareholders:		Key Figures (WRe):	2021e
		Market cap:	115.6	Freefloat	47.0 %	Beta:	1.6
Price	EUR 3.28	No. of shares (m):	35.2	MPC Group	45.0 %	Price / Book:	1.2 x
Upside	58.5 %	EV:	43.3	Thien & Heyenga	8.0 %	Equity Ratio:	78 %
		Freefloat MC:	54.3				
		Ø Trad. Vol. (30d):	62.66 th				

Shipping record results; Buy reiterated

MPC Capital reported preliminary figures for 2021 which significantly exceeded our expectations.

MPC Capital AG	- Q4 202	21		
in EUR m	2021	2021e	2020	уоу
Sales	42.3	35.1	50.5	-16.2%
EBT margin	10.4 24.5%	6.2 17.7%	1.3 2.5%	719.7%

The company reported preliminary sales of EUR 42.3m, which was -16.2% lower yoy but some 20.5% above our expectations. The decrease yoy is due to the deconsolidation of business activities in the shipping segment that were integrated in joint venture structures.

- However, after reporting some EUR 16m of revenues after H1, MPC benefited from significantly higher transaction activity in H2. We expect the extraordinary shipping environment to have contributed strong tailwind for the transaction activity. However, as charter rates appear to remain high and more and more forward contracts are closed, MPC should further benefit from this development.
- Consequently, EBT came in at +719.7% yoy at EUR 10.4m, exceeding our expectation of EUR 6.2m. Due to the strong cash generation, MPC announced the implementation of a dividend strategy going forward which is to be proposed to the AGM in April. The exact magnitude of the dividend proposal will be announced with the final 2021 results.
- For 2022, MPC is guiding for lower revenues and EBT of between EUR 8m and 12m, adjusted for the sale of CAIRN which was announced in 2021. We assume EBT of EUR 11.3m from the operating business and some EUR 15m from the CAIRN proceeds.

Assessment: MPC clearly experienced an outstanding second half of the year, which is clearly positive news. From a valuation perspective, MPC is expected to have had some EUR 38m cash on balance by the end of 2021 and the remaining share in MPC Container Ships ASA is already worth some EUR 61m. The remaining part of the co-investment portfolio and the operating profits over the next years add further value. Therefore, we clearly reiterate our Buy rating at an increased PT of EUR 5.20.

Changes in E	stimates:						Comment on Changes:
FY End: 31.12. in EUR m	2021e (old)	+ / -	2022e (old)	+ / -	2023e (old)	+ / -	 Adjustment of 2021 estimates according to preliminary results
Sales	35.1	20.4 %	29.8	0.0 %	33.5	0.0 %	
EBT	6.2	67.7 %	26.3	0.0 %	13.0	0.0 %	
EPS	0.11	72.7 %	0.64	0.0 %	0.25	0.0 %	

3.5	. NeWAR	FY End: 31.12. in EUR m	CAGR (20-23e)	2017	2018	2019	2020	2021e	2022e	2023e
. I'. AM	M. M. The Mark	Sales	-12.7 %	47.3	42.7	46.8	50.5	42.3	29.8	33.5
3.25 -	"WALL	Change Sales yoy		-12.0 %	-9.8 %	9.7 %	7.8 %	-16.2 %	-29.5 %	12.4 %
3	N.W.	Gross profit margin		93.4 %	91.9 %	95.3 %	91.1 %	95.0 %	95.0 %	95.0 %
NºW 1		EBITDA	46.3 %	15.6	-1.5	-1.6	3.9	11.2	25.1	12.1
2.75 -	my my my	Margin		32.9 %	-3.4 %	-3.4 %	7.6 %	26.5 %	84.3 %	36.0 %
A Amarana		EBIT	90.7 %	13.8	-3.2	-3.8	1.5	8.9	23.8	10.5
2.5 -		Margin		29.2 %	-7.6 %	-8.2 %	3.0 %	21.0 %	79.7 %	31.4 %
l V		EBT		17.4	-16.7	0.8	1.3	10.4	26.3	13.0
2.25		Margin		36.7 %	-39.1 %	1.8 %	2.5 %	24.5 %	88.0 %	38.8 %
03/21 05/21 07/21 09/2		Net income	-	12.4	-19.0	-2.2	-0.9	6.7	22.5	8.6
MPC Capital Scale All Sh	are (normalised)	EPS		0.41	-0.57	-0.07	-0.03	0.19	0.64	0.25
Rel. Performance vs So	ale All	DPS		0.00	0.00	0.00	0.00	0.00	0.11	0.00
		Dividend Yield		n.a.	n.a.	n.a.	n.a.	n.a.	3.4 %	n.a.
1 month:	1.0 %	FCFPS		-1.27	-0.29	0.00	0.04	0.15	0.70	0.24
6 months:	7.5 %	FCF / Market cap		-20.3 %	-6.1 %	0.1 %	2.8 %	4.6 %	21.3 %	7.2 %
Year to date:	1.0 %	EV / Sales		3.5 x	3.2 x	1.0 x	0.5 x	1.9 x	1.5 x	1.3 x
Trailing 12 months:	29.8 %	EV / EBITDA		10.5 x	n.a.	n.a.	6.4 x	7.0 x	1.7 x	3.5 x
5		EV / EBIT		11.9 x	n.a.	n.a.	16.4 x	8.9 x	1.8 x	4.0 x
Company events:		P/E		15.3 x	n.a.	n.a.	n.a.	17.3 x	5.1 x	13.1 x
24.02.22	FY 2021	Net Debt		-27.1	-27.3	-18.7	-23.5	-36.7	-72.3	-73.0
27.04.22	AGM	ROCE (NOPAT)		19.9 %	n.a.	1.8 %	n.a.	8.9 %	34.9 %	12.9 %
12.05.22	Q1	Guidance:	20222: lower i	evenues and	d EBT of EUF	R 8 to 12m (a	djusted for s	ale of CAIRN)	
	Q2									

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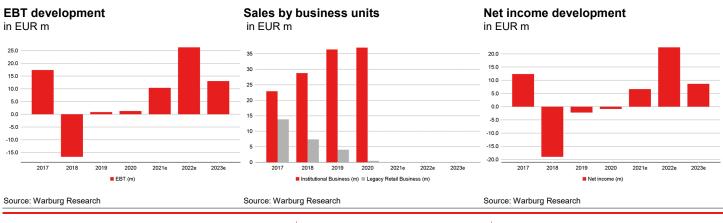


Company Background

- MPC Capital develops and manages individual investment opportunities for institutional investors in the fields of real estate, shipping, and infrastructure. MPC currently has EUR 4.3bn assets under management.
- In the fields of real estate MPC focuses on commercial properties in Germany and the Netherlands and on niche markets such as micro living in Germany.
- In the fields of shipping the focus is on commercial and technical ship management as well as charter brokerage and fund management.
- In the fields of infrastructure the focus is on industrial opportunities and renewable energies, primarily in the emerging markets.

Competitive Quality

- MPC has strong access to investors and longstanding expertise as an independent asset manager, having structured >200 funds and an equity fund volume of >EUR 6.1bn.
- MPC has teamed up with strong real asset developers across all business units in order to gain unique access to alternative investment opportunities, which is a competitive advantage.
- MPC has broadend its service offering with in-house know-how for the operational management of real assets and through JVs with industry experts.





DCF model														
	Detaile	d forecas	t period				٦	ransitior	al period					Term. Value
Figures in EUR m	2021e	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	
Sales	42.3	29.8	33.5	37.6	41.3	44.6	47.3	49.2	50.7	51.9	53.0	54.0	54.8	
Sales change	-16.2 %	-29.5 %	12.4 %	12.0 %	10.0 %	8.0 %	6.0 %	4.0 %	3.0 %	2.5 %	2.0 %	2.0 %	1.5 %	1.5 %
EBIT	8.9	23.8	10.5	12.0	13.2	14.3	15.1	15.7	16.2	16.6	17.0	17.3	17.5	
EBIT-margin	21.0 %	79.7 %	31.4 %	32.0 %	32.0 %	32.0 %	32.0 %	32.0 %	32.0 %	32.0 %	32.0 %	32.0 %	32.0 %	
Tax rate (EBT)	30.0 %	12.9 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	
NOPAT	6.2	20.7	7.4	8.4	9.3	10.0	10.6	11.0	11.3	11.6	11.9	12.1	12.3	
Depreciation	2.3	1.4	1.5	0.9	0.8	0.7	0.5	0.5	0.5	0.5	0.5	0.5	0.5	
in % of Sales	5.5 %	4.6 %	4.6 %	2.5 %	2.0 %	1.5 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	
Changes in provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Change in Liquidity from														
- Working Capital	2.3	-2.4	0.3	0.4	0.4	0.3	0.3	0.2	0.1	0.1	0.1	0.1	0.1	
- Capex	2.0	2.0	2.0	0.9	0.8	0.7	0.5	0.5	0.5	0.5	0.5	0.5	0.5	
Capex in % of Sales	4.7 %	6.7 %	6.0 %	2.5 %	2.0 %	1.5 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	
- Other	0.0	3.8	4.0	3.6	3.7	3.9	3.9	5.0	5.1	5.2	5.3	5.4	5.5	
Free Cash Flow (WACC Model)	4.3	18.7	2.6	4.5	5.2	5.8	6.4	5.9	6.1	6.3	6.5	6.6	6.8	12
PV of FCF	4.4	17.6	2.2	3.5	3.6	3.7	3.8	3.1	3.0	2.8	2.6	2.4	2.3	50
share of PVs		23.18 %						29.5	1 %					47.31 %
Model parameter							Valuat	ion (m)						
Derivation of WACC:			Derivation	of Beta:			Presen	t values 2	033e	5	55			
							Termin	al Value		5	50			
Debt ratio	5.00 %		Financial S	Strength		1.50	Financ	al liabilitie	s		1			
Cost of debt (after tax)	1.4 %		Liquidity (s	hare)		2.00	Pensio	n liabilities			0			
Market return	7.00 %		Cyclicality			1.30	Hybrid				0			
Risk free rate	1.50 %		Transparer	псу		2.00	Minorit	y interest			7			
			Others			1.20	Market	val. of inv	estments		9			
							Liquidit					No. of sha	ires (m)	35.2
WACC	9.86 %		Beta			1.60	Equity	Value		18	3	Value per	share (E	UR) 5.19

Sensitivity Value per Share (EUR)

		Terminal (Growth								Delta EBIT	-margin					
Beta	WACC	0.75 %	1.00 %	1.25 %	1.50 %	1.75 %	2.00 %	2.25 %	Beta	WACC	-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.79	10.9 %	4.77	4.80	4.83	4.86	4.89	4.92	4.96	1.79	10.9 %	4.70	4.76	4.81	4.86	4.91	4.96	5.01
1.70	10.4 %	4.92	4.95	4.98	5.01	5.05	5.09	5.13	1.70	10.4 %	4.85	4.90	4.96	5.01	5.07	5.12	5.18
1.65	10.1 %	4.99	5.03	5.06	5.10	5.14	5.18	5.23	1.65	10.1 %	4.93	4.99	5.04	5.10	5.15	5.21	5.27
1.60	9.9 %	5.07	5.11	5.15	5.19	5.23	5.28	5.33	1.60	9.9 %	5.02	5.07	5.13	5.19	5.25	5.30	5.36
1.55	9.6 %	5.16	5.20	5.24	5.29	5.33	5.38	5.44	1.55	9.6 %	5.11	5.17	5.23	5.29	5.35	5.40	5.46
1.50	9.4 %	5.25	5.30	5.34	5.39	5.44	5.50	5.56	1.50	9.4 %	5.21	5.27	5.33	5.39	5.45	5.51	5.57
1.41	8.9 %	5.46	5.51	5.56	5.62	5.68	5.75	5.82	1.41	8.9 %	5.42	5.49	5.55	5.62	5.68	5.75	5.81

• In 'Others' we partly deduct the other operating income after tax which reflects valuation gains from co-investments

In 'Others' we also deduct minorities

Market value of investments reflects the book value participations as of FY 2019



Valuation							
	2017	2018	2019	2020	2021e	2022e	2023e
Price / Book	2.0 x	1.7 x	0.7 x	0.5 x	1.2 x	1.0 x	0.9 x
Book value per share ex intangibles	2.89	2.61	2.51	2.55	2.60	3.21	3.47
EV / Sales	3.5 x	3.2 x	1.0 x	0.5 x	1.9 x	1.5 x	1.3 x
EV / EBITDA	10.5 x	n.a.	n.a.	6.4 x	7.0 x	1.7 x	3.5 x
EV / EBIT	11.9 x	n.a.	n.a.	16.4 x	8.9 x	1.8 x	4.0 x
EV / EBIT adj.*	11.9 x	n.a.	n.a.	16.4 x	8.9 x	1.8 x	4.0 x
P / FCF	n.a.	n.a.	n.a.	35.7 x	21.7 x	4.7 x	13.8 x
P/E	15.3 x	n.a.	n.a.	n.a.	17.3 x	5.1 x	13.1 x
P / E adj.*	15.3 x	n.a.	n.a.	n.a.	17.3 x	5.1 x	13.1 x
Dividend Yield	n.a.	n.a.	n.a.	n.a.	n.a.	3.4 %	n.a.
FCF Potential Yield (on market EV)	6.9 %	-2.5 %	-5.9 %	9.8 %	-17.5 %	-12.2 %	-14.3 %
*Adjustments made for: -							

Company Specific Items							
	2017	2018	2019	2020	2021e	2022e	2023e
Assets under Management	5.13	4.40	4.51	4.30	4.24	3.61	0.00

Consolidated profit & loss



In EUR m	2017	2018	2019	2020	2021e	2022e	2023e
Sales	47.3	42.7	46.8	50.5	42.3	29.8	33.5
Change Sales yoy	-12.0 %	-9.8 %	9.7 %	7.8 %	-16.2 %	-29.5 %	12.4 %
Increase / decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Own work capitalised	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total Sales	47.3	42.7	46.8	50.5	42.3	29.8	33.5
Material expenses	3.1	3.5	2.2	4.5	2.1	1.5	1.7
Gross profit	44.2	39.2	44.6	46.0	40.2	28.3	31.9
Gross profit margin	93.4 %	91.9 %	95.3 %	91.1 %	95.0 %	95.0 %	95.0 %
Personnel expenses	27.1	28.6	28.8	26.3	23.3	15.5	15.8
Other operating income	22.7	12.5	9.7	9.9	13.5	24.5	9.4
Other operating expenses	24.2	24.6	27.1	25.7	19.2	12.2	13.4
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	15.6	-1.5	-1.6	3.9	11.2	25.1	12.1
Margin	32.9 %	-3.4 %	-3.4 %	7.6 %	26.5 %	84.3 %	36.0 %
Depreciation of fixed assets	0.0	0.0	0.0	0.4	0.4	0.0	0.0
EBITA	15.6	-1.5	-1.6	3.5	10.8	25.1	12.1
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Goodwill amortisation	1.8	1.8	2.2	1.9	1.9	1.4	1.5
EBIT	13.8	-3.2	-3.8	1.5	8.9	23.8	10.5
Margin	29.2 %	-7.6 %	-8.2 %	3.0 %	21.0 %	79.7 %	31.4 %
EBIT adj.	13.8	-3.2	-3.8	1.5	8.9	23.8	10.5
Interest income	1.3	1.4	2.4	1.8	4.0	5.0	5.0
Interest expenses	0.4	0.8	0.9	0.2	0.2	0.2	0.2
Other financial income (loss)	4.3	16.9	6.0	1.3	1.7	1.7	1.7
EBT	17.4	-16.7	0.8	1.3	10.4	26.3	13.0
Margin	36.7 %	-39.1 %	1.8 %	2.5 %	24.5 %	88.0 %	38.8 %
Total taxes	4.2	2.0	1.2	1.4	3.1	3.4	3.9
Net income from continuing operations	13.2	-18.7	-0.3	-0.1	7.3	22.9	9.1
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	13.2	-18.7	-0.3	-0.1	7.3	22.9	9.1
Minority interest	0.8	0.3	1.9	0.7	0.6	0.4	0.5
Net income	12.4	-19.0	-2.2	-0.9	6.7	22.5	8.6
Margin	26.1 %	-44.4 %	-4.7 %	-1.7 %	15.7 %	75.3 %	25.8 %
Number of shares, average	30.4	33.5	33.5	33.5	35.2	35.2	35.2
EPS	0.41	-0.57	-0.07	-0.03	0.19	0.64	0.25
EPS adj.	0.41	-0.57	-0.07	-0.03	0.19	0.64	0.25
*Adjustments made for:							

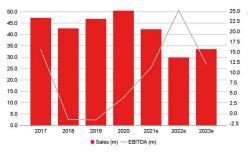
Guidance: 20222: lower revenues and EBT of EUR 8 to 12m (adjusted for sale of CAIRN)

Financial Ratios

	2017	2018	2019	2020	2021e	2022e	2023e
	2011	_010	2010	-020			-0200
Total Operating Costs / Sales	67.1 %	103.4 %	103.4 %	92.4 %	73.5 %	15.7 %	64.0 %
Operating Leverage	-3.3 x	n.a.	1.9 x	n.a.	-29.9 x	-5.7 x	-4.5 x
EBITDA / Interest expenses	35.1 x	n.m.	n.m.	19.2 x	55.8 x	125.1 x	60.1 x
Tax rate (EBT)	24.2 %	-12.0 %	138.1 %	111.6 %	30.0 %	12.9 %	30.0 %
Dividend Payout Ratio	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	16.9 %	0.0 %
Sales per Employee	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

Sales, EBITDA in EUR m

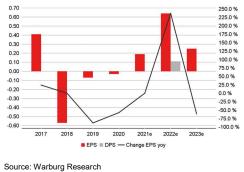
Source: Warburg Research







Performance per Share



COMMENT Published 31.01.2022

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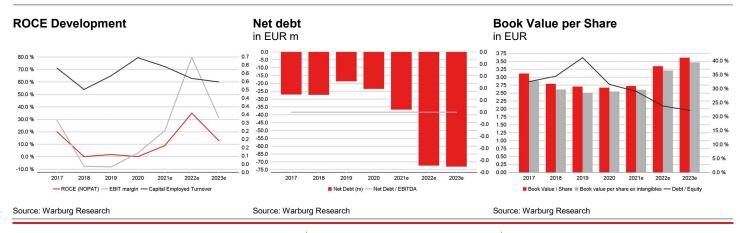
Consolidated balance sheet



In EUR m	2017	2018	2019	2020	2021e	2022e	2023e
Assets							
Goodwill and other intangible assets	6.8	5.9	6.5	4.1	4.1	4.8	5.2
thereof other intangible assets	0.0	0.0	0.0	0.1	2.1	4.1	6.1
thereof Goodwill	6.8	5.9	6.4	4.0	2.0	0.7	-0.9
Property, plant and equipment	0.5	0.5	0.7	0.9	0.5	0.5	0.5
Financial assets	54.5	81.3	74.6	67.2	60.6	49.0	52.4
Other long-term assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets	61.7	87.8	81.8	72.1	65.2	54.3	58.1
Inventories	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts receivable	5.3	5.9	7.0	4.1	5.8	3.3	3.7
Liquid assets	28.9	28.6	20.6	24.8	38.0	73.6	74.2
Other short-term assets	39.5	28.9	30.2	25.7	23.6	23.5	28.0
Current assets	73.7	63.4	57.8	54.5	67.3	100.4	105.9
Total Assets	135.5	151.2	139.6	126.6	132.6	154.6	164.1
Liabilities and shareholders' equity							
Subscribed capital	30.4	33.5	33.5	33.5	35.2	35.2	35.2
Capital reserve	40.7	55.0	54.2	54.1	54.1	54.1	54.1
Retained earnings	12.8	-6.0	-8.2	-9.0	-2.4	20.1	24.9
Other equity components	10.8	10.9	11.0	10.8	8.9	8.5	13.2
Shareholders' equity	94.8	93.4	90.5	89.3	95.9	117.9	127.4
Minority interest	7.5	19.1	8.5	6.9	6.9	6.9	6.9
Total equity	102.2	112.5	99.0	96.3	102.8	124.9	134.3
Provisions	20.8	16.3	19.2	18.4	18.4	18.4	18.4
thereof provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial liabilities (total)	1.8	1.3	2.0	1.3	1.3	1.3	1.3
Short-term financial liabilities	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts payable	1.4	1.1	0.9	0.8	0.3	0.2	0.3
Other liabilities	9.3	20.1	18.6	9.8	9.8	9.8	9.8
Liabilities	33.2	38.7	40.7	30.3	29.8	29.7	29.8
Total liabilities and shareholders' equity	135.5	151.2	139.6	126.6	132.6	154.6	164.1

Financial Ratios

	2017	2018	2019	2020	2021e	2022e	2023e
Efficiency of Capital Employment							
Operating Assets Turnover	10.7 x	8.0 x	6.9 x	12.2 x	7.1 x	8.3 x	8.6 x
Capital Employed Turnover	0.6 x	0.5 x	0.6 x	0.7 x	0.6 x	0.6 x	0.5 x
ROA	20.0 %	-21.6 %	-2.7 %	-1.2 %	10.2 %	41.4 %	14.9 %
Return on Capital							
ROCE (NOPAT)	19.9 %	n.a.	1.8 %	n.a.	8.9 %	34.9 %	12.9 %
ROE	13.4 %	-20.2 %	-2.4 %	-0.9 %	7.2 %	21.0 %	7.0 %
Adj. ROE	13.4 %	-20.2 %	-2.4 %	-0.9 %	7.2 %	21.0 %	7.0 %
Balance sheet quality							
Net Debt	-27.1	-27.3	-18.7	-23.5	-36.7	-72.3	-73.0
Net Financial Debt	-27.1	-27.3	-18.7	-23.5	-36.7	-72.3	-73.0
Net Gearing	-26.5 %	-24.3 %	-18.9 %	-24.4 %	-35.7 %	-57.9 %	-54.3 %
Net Fin. Debt / EBITDA	n.a.						
Book Value / Share	3.1	2.8	2.7	2.7	2.7	3.3	3.6
Book value per share ex intangibles	2.9	2.6	2.5	2.5	2.6	3.2	3.5



Consolidated cash flow statement

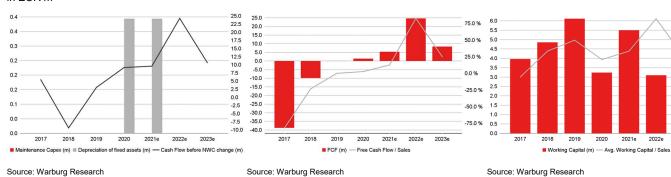


In EUR m	2017	2018	2019	2020	2021e	2022e	2023e
Net income	13.2	-18.7	-0.3	-0.1	7.3	22.9	9.1
Depreciation of fixed assets	0.0	0.0	0.0	0.4	0.4	0.0	0.0
Amortisation of goodwill	1.8	1.8	2.2	1.9	1.9	1.4	1.5
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase/decrease in long-term provisions	-6.1	-1.4	0.3	0.0	0.0	0.0	0.0
Other non-cash income and expenses	-3.5	9.0	0.8	6.9	0.0	0.0	0.0
Cash Flow before NWC change	5.4	-9.4	3.0	9.1	9.6	24.3	10.7
Increase / decrease in inventory	-6.1	-0.1	0.0	0.0	0.0	0.0	0.0
Increase / decrease in accounts receivable	-2.3	-0.6	0.0	-2.6	-1.7	2.5	-0.4
Increase / decrease in accounts payable	1.7	1.1	0.0	-3.3	-0.5	-0.1	0.1
Increase / decrease in other working capital positions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase / decrease in working capital (total)	-6.7	0.5	0.0	-5.9	-2.3	2.4	-0.3
Net cash provided by operating activities [1]	-1.3	-8.9	3.0	3.3	7.3	26.7	10.4
Investments in intangible assets	0.0	0.0	0.0	0.5	-2.0	-2.0	-2.0
Investments in property, plant and equipment	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Payments for acquisitions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial investments	0.0	24.4	33.5	6.6	-5.0	-10.0	5.0
Income from asset disposals	5.6	10.1	27.0	19.4	1.6	1.6	1.6
Net cash provided by investing activities [2]	-31.9	-15.2	-9.5	11.0	4.6	9.6	-5.4
Change in financial liabilities	-3.1	-0.5	2.0	-5.3	0.0	0.0	0.0
Dividends paid	0.0	-0.7	-0.6	0.0	0.0	0.0	-3.9
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	22.5	0.0	0.0	4.0	0.0	0.0
Other	-0.4	2.5	-3.3	-3.2	-0.7	-0.6	-0.4
Net cash provided by financing activities [3]	-3.5	23.8	-1.9	-8.5	3.3	-0.6	-4.3
Change in liquid funds [1]+[2]+[3]	-36.7	-0.3	-8.4	5.8	15.2	35.6	0.6
Effects of exchange-rate changes on cash	0.0	0.0	0.0	-1.6	-2.0	0.0	0.0
Cash and cash equivalent at end of period	28.9	28.6	20.2	24.8	38.0	73.6	74.2

Financial Ratios

Financial Ratios							
	2017	2018	2019	2020	2021e	2022e	2023e
Cash Flow							
FCF	-38.8	-9.9	0.1	1.4	5.3	24.7	8.4
Free Cash Flow / Sales	-81.9 %	-23.1 %	0.1 %	2.7 %	12.6 %	82.6 %	24.9 %
Free Cash Flow Potential	11.4	-3.5	-2.8	2.4	-13.8	-5.3	-6.1
Free Cash Flow / Net Profit	-313.7 %	52.0 %	-2.6 %	-159.2 %	80.1 %	109.7 %	96.7 %
Interest Received / Avg. Cash	2.6 %	4.9 %	9.8 %	8.1 %	12.8 %	9.0 %	6.8 %
Interest Paid / Avg. Debt	22.0 %	51.1 %	53.6 %	12.5 %	16.0 %	16.0 %	16.0 %
Management of Funds							
Investment ratio	0.0 %	0.0 %	0.0 %	1.0 %	4.7 %	6.7 %	6.0 %
Maint. Capex / Sales	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Capex / Dep	0.0 %	0.0 %	0.0 %	21.2 %	85.5 %	145.7 %	129.6 %
Avg. Working Capital / Sales	7.1 %	10.3 %	11.7 %	9.3 %	10.3 %	14.4 %	9.7 %
Trade Debtors / Trade Creditors	388.9 %	556.7 %	799.8 %	491.4 %	1933.3 %	1650.0 %	1233.3 %
Inventory Turnover	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Receivables collection period (days)	41	51	54	29	50	40	40
Payables payment period (days)	161	112	145	67	52	49	65
Cash conversion cycle (Days)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

CAPEX and Cash Flow in EUR m



Free Cash Flow Generation

7

Working Capital

15.0 % 14.0 % 13.0 % 12.0 % 11.0 % 9.0 % 8.0 % 7.0 % 6.0 % 5.0 % 4.0 % 3.0 % 2.0 % 1.0 % 0.0 %

2023e

Put



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Investment recommendation: expected direction of the share price development of the financial instrument up to the given <u>price target</u> in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.		
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.		
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.		
"_"	Rating suspended:	The available information currently does not permit an evaluation of the company.		

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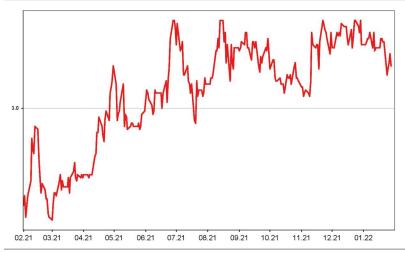
Rating	Number of stocks	% of Universe
Buy	159	74
Hold	49	23
Sell	3	1
Rating suspended	3	1
Total	214	100

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	52	85
Hold	7	11
Sell	0	0
Rating suspended	2	3
Total	61	100

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