## COMPANY FLASH

7 March 2024

# /BAADER /

## **MPC Capital**

Germany

Other financials	
Reuters: MPCKk.DE	Bloomberg: MPCK GY
Add	
Closing price as of 06-Mar-24	EUR 3.12
Target price	EUR 3.90
High/Low (12M)	EUR 3.48/2.80
Market cap.	EUR mn 110
Free float	53.0%
Avg. daily turnover	EUR mn 0.03

#### Price relative to Index



Performance (%)	1M	3M	6M
Absolute	-3.1	4.0	-3.7
rel. DAX	-7.1	-2.4	-16.3
rel. STOXX Europe 600	-5.5	-2.0	-13.4
rel. SXXP Financial Serv.	-7.7	-3.5	-20.1

### Analyst: Gerhard Schwarz, CEFA +49 89 5150 1812 gerhard.schwarz@baaderbank.de

Solid revenue trend continued in 4Q23, but write-downs burden financial result – DPS proposal of EUR 0.27 above expectations – Positive outlook

#### **Our conclusion**

- MPC Capital released solid FY23 results. As expected by us, revenue trends remained at a high level in 4Q22 with total revenues of EUR 10.3mn roughly matching the strong run-rate seen in the previous quarter. This was driven by another increase in management fees. For 2023 overall, MPC Capital achieved an adjusted EBT of EUR 19.3mn and thus reached the upper end of the guided range of EUR 15-20mn. Profitability suffered somewhat in 4Q23 as the price decline in the group's holding of shares in MPC Energy Solutions triggered write-downs of some EUR 3.8mn which weighed on the financial result. Still, the adjusted EBT margin rose to 51% in FY23 from 40% in the previous year.
- As to forward looking statements, MPC Capital provided a positive guidance calling for further modest growth from the reached base. For FY24, MPC Capital expects a group revenue that is likely to be at least at the level of the previous year. The strength of the growth will depend, among other things, on the closing of the planned acquisition of Zeaborn, its timing, and the progress of the integration. EBT is expected to remain at the high level of FY23. Due to integration costs, there will be no contribution to results from the planned acquisition of Zeaborn in FY24 (see below). With a positive operating cash flow and further capital returns from co-investments, liquidity is expected to decrease against the background of investing activities during the year and an increased dividend payment. We have refined our model in-line with these statements but only made minor changes to our estimates as a result.
- MPC Capital decided to propose a dividend of EUR 0.27 per share for FY23 which is ahead of our estimate of EUR 0.22 (FY22: EUR 0.20). As we expect further growth for the group with ongoing good cash generation, we have lifted our DPS estimate for FY24 to EUR 0.29 and for FY25 to EUR 0.31.

## Facts & Analysis

- Revenues rose to EUR 37.9mn in FY23 (Baader Helvea (E): EUR 37.4mn, FY22: 36.5mn) which was above the group's guidance for unchanged revenues. Both management fees (EUR 30.5mn vs. EUR 29.2mn in FY22) and transaction and other fees (EUR 7.4mn vs. EUR 7.3mn in FY22) were up year-on-year. Given the ongoing focus on cost control, the modestly increased revenue base led to a significant improvement in the operating result which rose to EUR 4.1mn (FY22: EUR -0.9mn). Despite write-downs on financial assets totaling EUR 4.5mn (FY22: EUR 3.0mn), the group's financial result remained at a strong level of EUR 15.2mn (FY22: EUR 15.6mn).
- MPC Capital sees itself well positioned to further develop its business at a high level in 2024 and will focus on expanding its established investment platforms and seize opportunities to generate additional growth. In particular, MPC Capital sees attractive investment opportunities due to the high demand for investments related to the energy transition. Additional growth impulses for the ship management platform and thus for recurring revenues from management fees are expected from the acquisition of Hamburg-based ship manager Zeaborn, which was announced at the end of 2023. Zeaborn manages a fleet of around 100 vessels, of which approximately 70 are expected to come under MPC Capital's management. The transaction is expected to be completed by the end of 1Q24.

### Key financials

EUR mn	2023	2024E	2025E	2026E	CAGR (%)
Net income	13.1	14.6	16.8	19.1	13.5
EPS (EUR)	0.37	0.42	0.48	0.54	13.5
BVPS (EUR)	3.48	3.61	3.73	3.86	3.5

Source: Company data, Baader Helvea Equity Research

### Valuation ratios

x	2023	2024E	2025E	2026E
P/BV	0.9	0.9	0.8	0.8
P/E	8.5	7.4	6.5	5.8
Div. yield (%)	8.6	9.3	9.9	10.6

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## Key data

FY 31 Dec.	2021	2022	2023	2024E	2025E	2026E
Share data	2021	2022	2023	Z024L	ZUZJL	2020L
EPS (EUR)	0.17	0.74	0.37	0.42	0.48	0.54
Cash EPS (EUR)	0.23	0.78	0.45	0.50	0.57	0.64
Dividend (EUR)	0.12	0.20	0.27	0.29	0.31	0.33
Book value per share (EUR)	2.69	3.31	3.48	3.61	3.73	3.86
Tangible book value per share (EUR)	2.61	3.25	3.39	3.53	3.66	3.80
Tarigible book value per share (LON)	2.01	3.23	3.33	3.33	3.00	3.00
Average no. of shares (mn)	35.2	35.2	35.2	35.2	35.2	35.2
Average share price (EUR)	3.02	3.22	3.14	3.12	3.12	3.12
Average market cap. (EUR mn)	106.4	113.5	110.8	110.0	110.0	110.0
Valuation	2021	2022	2023	2024E	2025E	2026E
P/E (x)	17.8	4.4	8.5	7.4	6.5	5.8
Cash P/E (x)	13.1	4.1	7.0	6.2	5.5	4.9
P/BV (x)	1.1	1.0	0.9	0.9	0.8	0.8
P/TBV (x)	1.2	1.0	0.9	0.9	0.9	0.8
Yield (%)	4.0	6.2	8.6	9.3	9.9	10.6
ROE (%)	6.6	24.6	10.9	11.7	13.0	14.3
Key company data	2021	2022	2023	2024E	2025E	2026E
Revenue growth (%)	-16.3	-13.7	4.0	4.0	3.5	3.0
Operating profit growth (%)	673.3	-107.5	-571.6	16.4	9.3	5.3
Cost/Income ratio (%)	-72.2	-102.4	-89.1	-87.8	-87.1	-86.8
Net profit growth (%)	-812.2	328.3	-49.6	11.7	15.0	13.7
Net profit margin (%)	14.4	71.2	34.5	37.1	41.2	45.5
Payout ratio (%)	69.7	27.1	72.6	69.8	64.9	60.8
CET1 ratio (%)	0.0	0.0	0.0	0.0	0.0	0.0
Leverage ratio (%)	0.0	0.0	0.0	0.0	0.0	0.0
Income statement (EUR mn)	2021	2022	2023	2024E	2025E	2026E
Net interest income	0.8	18.7	19.6	19.4	21.1	23.3
Credit loss expense	-	-	-	-	-	
Commissions & fees income	42.3	36.5	37.9	39.5	40.8	42.1
Trading income	-2.1	-3.0	-4.5	-3.2	-3.6	-3.8
Other income	16.4	10.0	8.0	8.8	9.2	9.7
Total income	42.3	36.5	37.9	39.5	40.8	42.1
Personnel expenses	-21.9	-19.8	-19.8	-20.4	-21.0	-21.6
General expenses	-23.0	-26.3	-19.3	-20.0	-20.6	-21.3
Depreciation	-2.0	-1.4	-2.8	-3.1	-3.2	-3.4
Goodwill and intangibles	-	-	-	-	-	-
Total expenditure	-30.5	-37.4	-33.8	-34.6	-35.6	-36.5
Total operating profit	11.7	-0.9	4.1	4.8	5.3	5.5
Other items	0.0	16.5	0.0	0.0	0.0	0.0
Taxation	-3.2	-3.1	-2.4	-2.8	-2.6	-2.7
Minority interests	-1.1	-2.2	-3.8	-3.6	-3.4	-3.2
Net income	6.1	26.0	13.1	14.6	16.8	19.1
Cash net income	6.1	26.0	13.1	14.6	16.8	19.1
Balance sheet (EUR mn)	2021	2022	2023	2024E	2025E	2026E
Loans	-	-	-	-	-	-
Trading portfolio	-	-	-	-	-	-
Investment portfolio	56	55	56	64	71	78
Goodwill & Intangibles	3	2	3	3	2	2
Other	75	94	93	93	103	111
Total assets	135	151	152	160	176	191
Deposits		-		-	-	
Other liabilities	34	28	23	23	33	43
Minority interests	6	6	7	10	11	12
Shareholders' equity	95	117	123	127	131	136
Total liabilities	135	151	152	160	176	191
Risk weighted assets	- 133	- 131	- 132	-	-	
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Source: Company data, Baader Helvea Equity Research

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