(Scale All Share (Ref.), Financial Services, MPCK GR)



Buy EUR 10.00		DCF: 10.23 E		Warburg Risk Score: Balance Sheet Score: Market Liquidity Score:	2.8 5.0 0.5	Description: MPC Capital invests in and manages alternative assets for institutional clients		
		Market Snapshot:	EUR m	Shareholders:		Key Figures (WRe):	2025e	
		Market cap:	174.1	Freefloat	26.00 %	Beta:	1.6	
Price	EUR 4.94	No. of shares (m):	35.2	Thalvora Holdings GmbH	74.00 %	Price / Book:	1.3 x	
Upside	102.4 %	EV:	140.5			Equity Ratio:	83 %	
оролио		Freefloat MC:	45.3					
		Ø Trad. Vol. (30d):	16.85 th					

9M results reveal a good business performance

MPC Capital yesterday released 9M results that were broadly in line with expectations and reiterated the full-year guidance, which we deem to be well within reach. Revenues slightly declined in the third quarter, which is presumably attributable to the negative currency translation effects of a softer USD. Nevertheless, quarterly pretax earnings came in well ahead of last year's level. As expected, the company is benefitting from a streamlined cost base following the completion of the integration of Zeaborn as

MPC Capital AG	- Q3	2025					
in EUR m	Q3/25	Q3/25e	Q3/24	yoy	9M/25	9M/24	yoy
Sales	10.7	11.4	11.0	-2%	32.3	32.2	0%
EBT	6.9	6.6	3.8	80%	19.7	20.4	-3%

well as growing investment income. From a 9M perspective, EBT is still slightly lower yoy, however, this must be seen in the context of exceptionally high exit proceeds recorded in H1/2024. Earnings per share rose 37% yoy after 9M thanks to lower taxes and minorities.

The company's CEO presented the results at the German Equity Forum in Frankfurt, highlighting the good revenue visibility thanks to a high share of recurring sales (>80% of the group) and long-term contracts, providing for some decoupling in a challenging sector environment. Accordingly, the risk of missing the reconfirmed guidance should be quite low.

While no quarterly cash-flow figures have been released, the equity ratio showed a further sequential improvement of 1.6pp to nearly 86%, while cash rose slightly to EUR 30m.

There was no change in reported Assets under Management of EUR 5.3bn compared to the reported H1-level. However, in its quarterly statement, the company stated that further progress had been made with regards to its AuM backlog of USD 1bn, which comprises vessel new-builds with long-term charter agreements. The contracted pipeline as well as upcoming opportunities arising from the need for fleet renewal in various shipping segments should provide scope for further growth in the coming years. Against this backdrop and in light of the reported 9M results, we leave our forecasts unchanged for the time being and confirm our Buy recommendation with a DCF-based price target of EUR 10.



Rel. Performance vs Scale	All Share
1 month:	7.3 %
6 months:	-15.1 %
Year to date:	-23.2 %
Trailing 12 months:	-28.2 %

Company events:

FY End: 31.12. in EUR m	CAGR (24-27e)	2021	2022	2023	2024	2025e	2026e	2027e
Sales	6.9 %	42.3	36.5	37.9	43.0	45.2	48.4	52.6
Change Sales yoy		-16.3 %	-13.7 %	4.0 %	13.4 %	5.0 %	7.1 %	8.8 %
Gross profit margin		95.0 %	92.6 %	95.5 %	90.7 %	95.0 %	95.0 %	95.0 %
EBITDA	28.7 %	13.7	16.9	6.9	9.9	13.3	17.4	21.2
Margin		32.5 %	46.4 %	18.2 %	23.1 %	29.4 %	36.1 %	40.3 %
EBIT	45.6 %	11.7	15.6	4.1	6.0	11.0	15.0	18.6
Margin		27.8 %	42.7 %	10.9 %	14.0 %	24.4 %	31.1 %	35.3 %
EBT		10.4	31.2	19.3	24.6	28.1	32.6	37.1
Margin		24.6 %	85.6 %	50.9 %	57.1 %	62.2 %	67.5 %	70.5 %
Net income	18.0 %	6.1	26.0	13.1	16.9	20.5	24.1	27.7
EPS		0.17	0.74	0.37	0.48	0.58	0.68	0.79
DPS		0.00	0.12	0.20	0.27	0.27	0.29	0.34
Dividend Yield		n.a.	3.7 %	6.4 %	6.5 %	5.5 %	5.9 %	6.9 %
FCFPS		0.09	0.96	0.37	0.42	0.60	0.74	0.85
FCF / Market cap		2.9 %	29.8 %	11.7 %	10.0 %	12.1 %	15.1 %	17.1 %
EV / Sales		1.6 x	1.2 x	1.3 x	2.7 x	3.1 x	2.7 x	2.2 x
EV / EBT		6.6 x	1.4 x	2.6 x	4.8 x	5.0 x	4.0 x	3.2 x
P/E		17.8 x	4.4 x	8.5 x	8.7 x	8.5 x	7.3 x	6.3 x
Net Debt		-37.7	-68.7	-61.1	-29.7	-33.7	-44.2	-56.6
Guidance:	2025: Revenu	es of EUR 4	3-47m and E	BT between I	EUR 25-30m			



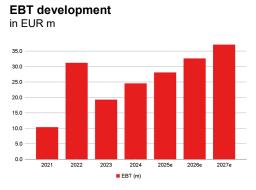


Company Background

- MPC Capital develops and manages investment opportunities for institutional investors in the fields of maritime and energy infrastructure. MPC currently has EUR 4.8bn assets under management.
- In the field of maritime infrastructure, the focus is on commercial and technical ship management as well as charter brokerage and fund management.
- In the field of energy infrastructure, the focus is primarily in the emerging markets.

Competitive Quality

- Asset proximity: Fully integrated approach to maritime and energy infrastructure investments with experienced teams for investment as well as commercial and technical management.
- Strong transaction backbone: Extensive transaction experience (€ 20+ bn invested across all asset classes) and fast speed in execution
- Bespoke investment structuring: Diverse toolbox of structuring solutions (private/public, regulated/club deals), tailored to address asset requirements and investor preferences.
- Dedicated partnership approach: Long-term partner to all relevant stakeholders. The ability and appetite to co-invest alongside the investment clients, positions MPC Capital as partner of choice.



Source: Warburg Research

Net income development in EUR m 27.5 25.0 22.5 20.0 17.5 15.0 12.5 10.0 7.5 5.0 2021 2022 2023 2024 2025 2026 2027e

Source: Warburg Research



DCF model														
	Detaile	d forecas	t period				٦	Γransition	al period					Term. Value
Figures in EUR m	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	2035e	2036e	2037e	
Sales	45.2	48.4	52.6	55.3	58.0	60.3	62.2	63.7	65.3	66.6	67.6	68.3	69.0	
Sales change	5.0 %	7.1 %	8.8 %	5.0 %	5.0 %	4.0 %	3.0 %	2.5 %	2.5 %	2.0 %	1.5 %	1.0 %	1.0 %	1.0 %
EBIT	11.0	15.0	18.6	16.6	17.4	18.1	18.6	19.1	19.6	20.0	20.3	20.5	20.7	
EBIT-margin	24.4 %	31.1 %	35.3 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	
Tax rate (EBT)	20.0 %	20.0 %	20.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	
NOPAT	8.8	12.0	14.9	12.4	13.1	13.6	14.0	14.3	14.7	15.0	15.2	15.4	15.5	
Depreciation	2.3	2.4	2.6	2.2	2.0	1.8	1.2	1.0	1.0	0.7	0.7	0.7	0.7	
in % of Sales	5.0 %	5.0 %	5.0 %	4.0 %	3.5 %	3.0 %	2.0 %	1.5 %	1.5 %	1.0 %	1.0 %	1.0 %	1.0 %	
Changes in provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Change in Liquidity from														
- Working Capital	1.7	0.3	0.5	0.4	0.3	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.1	
- Capex	2.0	2.0	2.0	2.3	2.1	1.9	1.4	1.1	1.0	0.7	0.7	0.7	0.7	
Capex in % of Sales	4.4 %	4.1 %	3.8 %	4.2 %	3.7 %	3.2 %	2.2 %	1.7 %	1.5 %	1.0 %	1.0 %	1.0 %	1.0 %	
- Other	-18.5	-17.2	-17.5	-18.4	-19.3	-20.1	- 20.7	-21.2	-21.7	-22.2	-22.5	-22.7	-23.0	
Free Cash Flow (WACC Model)	25.9	29.3	32.5	30.3	32.0	33.3	34.4	35.2	36.3	37.0	37.6	38.0	38.4	39
PV of FCF	25.2	25.6	25.5	21.4	20.3	19.0	17.6	16.2	15.0	13.7	12.5	11.4	10.3	101
share of PVs		22.84 %						47.0°	1 %					30.15 %

Model parameter				Valuation (m)								
Derivation of WACC:		Derivation of Beta:		Present values 2037e	234							
				Terminal Value	101							
Debt ratio	0.00 %	Financial Strength	1.30	Financial liabilities	4							
Cost of debt (after tax)	1.4 %	Liquidity (share)	2.00	Pension liabilities	0							
Market return	8.25 %	Cyclicality	1.40	Hybrid capital	0							
Risk free rate	2.75 %	Transparency	1.80	Minority interest	7							
		Others	1.30	Market val. of investments	0							
				Liquidity	37	No. of shares (m)	35.2					
WACC	11.33 %	Beta	1.56	Equity Value	361	Value per share (EUR)	10.23					

Selis	ilivily va	iue per Sii	are (EUK)													
		Terminal (Growth								Delta EBIT	-margin					
Beta	WACC	0.25 %	0.50 %	0.75 %	1.00 %	1.25 %	1.50 %	1.75 %	Beta	WACC	-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.74	12.3 %	9.27	9.31	9.36	9.41	9.46	9.52	9.58	1.74	12.3 %	9.23	9.29	9.35	9.41	9.47	9.53	9.59
1.65	11.8 %	9.63	9.69	9.74	9.80	9.86	9.93	9.99	1.65	11.8 %	9.62	9.68	9.74	9.80	9.86	9.92	9.98
1.61	11.6 %	9.83	9.89	9.95	10.01	10.08	10.15	10.22	1.61	11.6 %	9.82	9.89	9.95	10.01	10.07	10.14	10.20
1.56	11.3 %	10.04	10.10	10.16	10.23	10.30	10.38	10.45	1.56	11.3 %	10.04	10.10	10.17	10.23	10.29	10.36	10.42
1.51	11.1 %	10.25	10.32	10.39	10.46	10.54	10.62	10.70	1.51	11.1 %	10.26	10.33	10.40	10.46	10.53	10.59	10.66
1.47	10.8 %	10.48	10.55	10.62	10.70	10.79	10.87	10.97	1.47	10.8 %	10.50	10.57	10.64	10.70	10.77	10.84	10.90
1.38	10.3 %	10.96	11.05	11.14	11.23	11.33	11.43	11.54	1.38	10.3 %	11.02	11.09	11.16	11.23	11.30	11.37	11.44

- In 'Others' we include the investment income which is reflected in the financial result
- Market value of investments is not reflected as we assume a 15% return on co-investments as part of income streams

MPC Capital



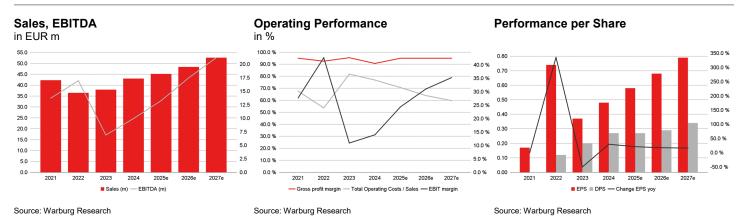
Valuation							
	2021	2022	2023	2024	2025e	2026e	2027e
Price / Book	1.1 x	1.0 x	0.9 x	1.1 x	1.3 x	1.1 x	1.0 x
Book value per share ex intangibles	2.61	3.25	3.39	3.54	3.80	4.21	4.67
EV / Sales	1.6 x	1.2 x	1.3 x	2.7 x	3.1 x	2.7 x	2.2 x
EV / EBITDA	5.0 x	2.6 x	7.2 x	11.8 x	10.6 x	7.4 x	5.5 x
EV / EBIT	5.9 x	2.9 x	12.0 x	19.4 x	12.8 x	8.6 x	6.3 x
EV / EBIT adj.*	5.9 x	2.9 x	12.0 x	19.4 x	12.8 x	8.6 x	6.3 x
P/FCF	35.0 x	3.4 x	8.6 x	10.0 x	8.3 x	6.6 x	5.8 x
P/E	17.8 x	4.4 x	8.5 x	8.7 x	8.5 x	7.3 x	6.3 x
P / E adj.*	17.8 x	4.4 x	8.5 x	8.7 x	8.5 x	7.3 x	6.3 x
Dividend Yield	n.a.	3.7 %	6.4 %	6.5 %	5.5 %	5.9 %	6.9 %
FCF Potential Yield (on market EV)	15.3 %	31.0 %	9.0 %	5.5 %	-10.2 %	-12.4 %	-0.4 %
*Adjustments made for: -							



Consolidated profit & loss							
In EUR m	2021	2022	2023	2024	2025e	2026e	2027e
Sales	42.3	36.5	37.9	43.0	45.2	48.4	52.6
Change Sales yoy	-16.3 %	-13.7 %	4.0 %	13.4 %	5.0 %	7.1 %	8.8 %
Increase / decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Own work capitalised	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total Sales	42.3	36.5	37.9	43.0	45.2	48.4	52.6
Material expenses	2.1	2.7	1.7	4.0	2.3	2.4	2.6
Gross profit	40.2	33.8	36.2	39.0	42.9	46.0	50.0
Gross profit margin	95.0 %	92.6 %	95.5 %	90.7 %	95.0 %	95.0 %	95.0 %
Personnel expenses	21.9	19.8	19.8	29.0	21.2	20.8	21.6
Other operating income	16.4	26.5	8.0	20.2	6.5	6.8	7.0
Other operating expenses	20.9	23.6	17.5	20.3	14.9	14.5	14.2
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	13.7	16.9	6.9	9.9	13.3	17.4	21.2
Margin	32.5 %	46.4 %	18.2 %	23.1 %	29.4 %	36.1 %	40.3 %
Depreciation of fixed assets	0.4	0.4	0.0	0.0	0.0	0.0	0.0
EBITA	13.3	16.5	6.9	9.9	13.3	17.4	21.2
Amortisation of intangible assets	2.1	0.0	0.0	3.9	2.3	2.4	2.6
Goodwill amortisation	1.6	1.0	2.8	0.0	0.0	0.0	0.0
EBIT	11.7	15.6	4.1	6.0	11.0	15.0	18.6
Margin	27.8 %	42.7 %	10.9 %	14.0 %	24.4 %	31.1 %	35.3 %
EBIT adj.	11.7	15.6	4.1	6.0	11.0	15.0	18.6
Interest income	2.2	1.0	2.1	1.4	0.8	0.9	1.2
Interest expenses	0.2	0.5	0.1	0.4	0.4	0.3	0.3
Other financial income (loss)	0.9	21.2	22.2	19.6	17.7	18.0	18.6
EBT	10.4	31.2	19.3	24.6	28.1	32.6	37.1
Margin	24.6 %	85.6 %	50.9 %	57.1 %	62.2 %	67.5 %	70.5 %
Total taxes	3.2	3.1	2.4	3.6	5.6	6.5	7.4
Net income from continuing operations	7.2	28.2	16.9	21.0	22.5	26.1	29.7
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	7.2	28.2	16.9	21.0	22.5	26.1	29.7
Minority interest	1.1	2.2	3.8	4.1	2.0	2.0	2.0
Net income	6.1	26.0	13.1	16.9	20.5	24.1	27.7
Margin	14.4 %	71.2 %	34.5 %	39.2 %	45.3 %	49.8 %	52.6 %
Number of shares, average	35.2	35.2	35.2	35.2	35.2	35.2	35.2
EPS	0.17	0.74	0.37	0.48	0.58	0.68	0.79
EPS adj.	0.17	0.74	0.37	0.48	0.58	0.68	0.79
*Adjustments made for:							

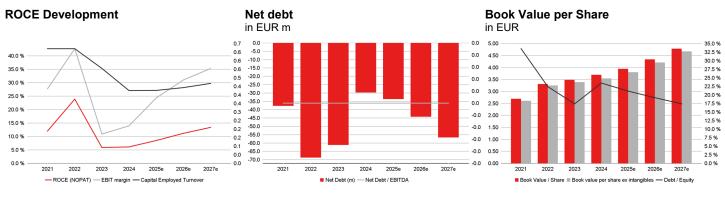
Guidance: 2025: Revenues of EUR 43-47m and EBT between EUR 25-30m

Financial Ratios							
	2021	2022	2023	2024	2025e	2026e	2027e
Total Operating Costs / Sales	67.5 %	53.6 %	81.8 %	76.9 %	70.6 %	63.9 %	59.7 %
Operating Leverage	-41.4 x	-2.4 x	-18.4 x	3.4 x	16.7 x	5.1 x	2.7 x
EBITDA / Interest expenses	69.0 x	33.8 x	51.2 x	25.8 x	34.5 x	58.1 x	70.7 x
Tax rate (EBT)	30.6 %	9.8 %	12.6 %	14.5 %	20.0 %	20.0 %	20.0 %
Dividend Payout Ratio	0.0 %	15.0 %	41.8 %	45.3 %	42.3 %	39.1 %	40.4 %
Sales per Employee	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.





Consolidated balance sheet							
In EUR m	2021	2022	2023	2024	2025e	2026e	2027e
Assets							
Goodwill and other intangible assets	3.0	2.1	3.3	5.3	5.0	4.6	4.0
thereof other intangible assets	0.2	0.2	0.2	0.1	-0.2	-0.6	-1.2
thereof Goodwill	2.8	1.9	3.2	5.2	5.2	5.2	5.2
Property, plant and equipment	0.7	0.8	2.1	2.0	2.0	2.0	2.0
Financial assets	56.4	54.9	56.0	84.1	87.5	90.9	94.3
Other long-term assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets	60.1	57.8	61.5	91.4	94.5	97.5	100.3
Inventories	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts receivable	8.5	3.3	5.7	4.5	5.0	5.3	5.8
Liquid assets	38.5	69.1	61.1	33.2	37.2	47.7	60.2
Other short-term assets	27.4	20.6	23.7	32.3	32.3	32.3	32.3
Current assets	74.5	93.0	90.6	70.0	74.5	85.4	98.3
Total Assets	134.6	150.8	152.1	161.4	169.0	182.9	198.6
Liabilities and shareholders' equity							
Subscribed capital	35.2	35.2	35.2	35.2	35.2	35.2	35.2
Capital reserve	51.9	51.9	51.9	51.9	51.9	51.9	51.9
Retained earnings	7.8	29.6	35.6	42.9	53.9	67.8	83.5
Other equity components	0.0	0.0	0.0	0.1	-2.0	-2.0	-2.0
Shareholders' equity	95.0	116.7	122.8	130.2	139.1	153.0	168.7
Minority interest	5.8	6.5	6.7	0.5	0.5	0.5	0.5
Total equity	100.8	123.2	129.5	130.7	139.6	153.4	169.2
Provisions	19.6	20.3	18.5	21.6	21.6	21.6	21.6
thereof provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial liabilities (total)	8.0	0.3	0.0	3.5	3.5	3.5	3.5
Short-term financial liabilities	0.0	0.0	0.0	3.5	3.5	3.5	3.5
Accounts payable	1.0	2.1	0.9	1.6	0.4	0.4	0.4
Other liabilities	12.4	4.9	3.2	4.0	4.0	4.0	4.0
Liabilities	33.8	27.6	22.6	30.7	29.5	29.5	29.5
Total liabilities and shareholders' equity	134.6	150.8	152.1	161.4	169.0	182.9	198.6
Financial Ratios							
	2021	2022	2023	2024	2025e	2026e	2027e
Efficiency of Capital Employment							
Operating Assets Turnover	5.1 x	18.3 x	5.4 x	8.8 x	6.8 x	7.0 x	7.1 x
Capital Employed Turnover	0.7 x	0.7 x	0.6 x	0.4 x	0.4 x	0.4 x	0.5 x
ROA	10.1 %	44.9 %	21.3 %	18.5 %	21.7 %	24.7 %	27.6 %
Return on Capital							
ROCE (NOPAT)	12.0 %	23.9 %	5.9 %	6.1 %	8.5 %	11.2 %	13.4 %
ROE	6.6 %	24.6 %	10.9 %	13.3 %	15.2 %	16.5 %	17.2 %
Adj. ROE	6.6 %	24.6 %	10.9 %	13.3 %	15.2 %	16.5 %	17.2 %
Balance sheet quality							
Net Debt	-37.7	-68.7	-61.1	-29.7	-33.7	-44.2	-56.6
Net Financial Debt	-37.7	-68.7	-61.1	-29.7	-33.7	-44.2	-56.6
Net Gearing	-37.4 %	-55.8 %	-47.2 %	-22.7 %	-24.1 %	-28.8 %	-33.5 %
Net Fin. Debt / EBITDA	n.a.						
Net Fill. Debt / EBITDA							
Book Value / Share	2.7	3.3	3.5	3.7	3.9	4.3	4.8



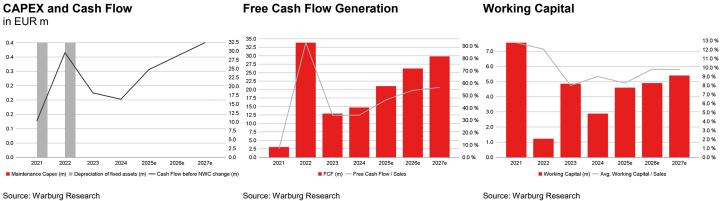
Source: Warburg Research Source: Warburg Research

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Consolidated cash flow statement							
In EUR m	2021	2022	2023	2024	2025e	2026e	2027e
Net income	7.2	28.2	16.9	21.0	22.5	26.1	29.7
Depreciation of fixed assets	0.4	0.4	0.0	0.0	0.0	0.0	0.0
Amortisation of goodwill	1.6	1.0	2.8	0.0	0.0	0.0	0.0
Amortisation of intangible assets	2.1	0.0	0.0	3.9	2.3	2.4	2.6
Increase/decrease in long-term provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other non-cash income and expenses	-1.0	0.0	-1.5	-8.6	0.0	0.0	0.0
Cash Flow before NWC change	10.3	29.5	18.1	16.4	24.7	28.5	32.3
Increase / decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase / decrease in accounts receivable	-7.6	5.3	-2.5	1.2	-0.5	-0.3	-0.5
Increase / decrease in accounts payable	0.7	1.1	-1.2	0.7	-1.2	0.0	0.0
Increase / decrease in other working capital positions	0.5	0.0	0.0	2.3	0.0	0.0	0.0
Increase / decrease in working capital (total)	-6.4	6.3	-3.6	4.3	-1.7	-0.3	-0.5
Net cash provided by operating activities [1]	3.9	35.9	14.5	20.7	23.0	28.2	31.8
Investments in intangible assets	-2.0	-2.0	-2.0	-2.0	-2.0	-2.0	- 2.0
Investments in property, plant and equipment	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Payments for acquisitions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial investments	11.7	5.0	9.3	34.9	5.0	5.0	5.0
Income from asset disposals	20.9	1.6	-0.6	9.5	1.6	1.6	1.6
Net cash provided by investing activities [2]	8.4	-5.4	-11.6	-31.3	-5.4	-5.4	-5.4
Change in financial liabilities	-1.5	-0.4	-0.3	3.5	0.0	0.0	0.0
Dividends paid	0.0	0.0	-7.0	- 9.5	-9.5	-10.2	-12.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	4.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	-0.8	-1.1	-3.5	-11.3	-4.1	-2.0	-2.0
Net cash provided by financing activities [3]	1.8	-1.6	-10.9	-17.3	-13.7	-12.2	-14.0
Change in liquid funds [1]+[2]+[3]	14.1	28.8	-7.9	-27.9	3.9	10.6	12.4
Effects of exchange-rate changes on cash	-0.3	0.0	0.0	0.0	0.0	0.0	0.0
Cash and cash equivalent at end of period	38.5	67.3	61.1	33.2	37.2	47.7	60.2

Financial Ratios							
	2021	2022	2023	2024	2025e	2026e	2027e
Cash Flow							
FCF	3.0	33.9	12.9	14.7	21.0	26.2	29.8
Free Cash Flow / Sales	7.2 %	92.8 %	34.1 %	34.2 %	46.6 %	54.2 %	56.7 %
Free Cash Flow Potential	10.5	13.9	4.5	6.4	-14.3	-16.1	-0.5
Free Cash Flow / Net Profit	50.2 %	130.3 %	98.6 %	87.3 %	102.7 %	108.8 %	107.7 %
Interest Received / Avg. Cash	7.0 %	1.9 %	3.2 %	3.1 %	2.3 %	2.1 %	2.2 %
Interest Paid / Avg. Debt	19.7 %	91.1 %	81.6 %	21.9 %	11.0 %	8.5 %	8.5 %
Management of Funds							
Investment ratio	4.7 %	5.5 %	5.3 %	4.6 %	4.4 %	4.1 %	3.8 %
Maint. Capex / Sales	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Capex / Dep	100.6 %	146.5 %	72.2 %	50.9 %	88.6 %	82.7 %	76.0 %
Avg. Working Capital / Sales	12.8 %	12.0 %	8.0 %	9.0 %	8.3 %	9.8 %	9.8 %
Trade Debtors / Trade Creditors	875.9 %	159.9 %	645.1 %	278.4 %	1250.0 %	1325.0 %	1450.0 %
Inventory Turnover	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Receivables collection period (days)	74	33	55	38	40	40	40
Payables payment period (days)	170	277	189	147	65	60	55
Cash conversion cycle (Days)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.



Source: Warburg Research



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-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
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-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.

Rating	Number of stocks	% of Universe
Buy	139	69
Hold	52	26
Sell	6	3
Rating suspended	4	2
Total	201	100

WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	36	71
Hold	12	24
Sell	1	2
Rating suspended	2	4
Total	51	100

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EQUITIES			
Matthias Rode Head of Equities	+49 40 3282-2678 mrode@mmwarburg.com		
RESEARCH			
Henner Rüschmeier Head of Research	+49 40 309537-270 hrueschmeier@warburg-research.com	Simon Stippig Real Estate, Telco	+49 40 309537-265 sstippig@warburg-research.com
Stefan Augustin Cap. Goods, Engineering	+49 40 309537-168 saugustin@warburg-research.com	Marc-René Tonn Automobiles, Car Suppliers	+49 40 309537-259 mtonn@warburg-research.com
Christian Cohrs Industrials & Transportation	+49 40 309537-175 ccohrs@warburg-research.com		
Felix Ellmann Software, IT	+49 40 309537-120 fellmann@warburg-research.com		
Jörg Philipp Frey Retail, Consumer Goods	+49 40 309537-258 jfrey@warburg-research.com		
Fabio Hölscher Automobiles, Car Suppliers	+49 40 309537-240 fhoelscher@warburg-research.com		
Philipp Kaiser Real Estate, Construction	+49 40 309537-260 pkaiser@warburg-research.com		
Thilo Kleibauer Retail, Consumer Goods Andreas Pläsier	+49 40 309537-257 tkleibauer@warburg-research.com +49 40 309537-246		
Banks, Financial Services Malte Schaumann	aplaesier@warburg-research.com +49 40 309537-170		
Technology Oliver Schwarz	mschaumann@warburg-research.com +49 40 309537-250		
Chemicals, Agriculture	oschwarz@warburg-research.com		
INSTITUTIONAL EQUIT	TY SALES		
Klaus Schilling	+49 69 5050-7400		
Head of Equity Sales, Germany Tim Beckmann	kschilling@mmwarburg.com +49 40 3282-2665		
United Kingdom	tbeckmann@mmwarburg.com		
Jens Buchmüller	+49 69 5050-7415		
Scandinavia, Austria	jbuchmueller@mmwarburg.com		
Matthias Fritsch	+49 40 3282-2696	Leyan Ilkbahar	+49 40 3282-2695
United Kingdom, Ireland	mfritsch@mmwarburg.com	Roadshow/Marketing	lilkbahar@mmwarburg.com
Roman Alexander Niklas	+49 69 5050-7412	Antonia Möller	+49 69 5050-7417
Switzerland, Poland, Italy	rniklas@mmwarburg.com	Roadshow/Marketing	amoeller@mmwarburg.com
Sascha Propp France	+49 40 3282-2656 spropp@mmwarburg.com	Juliane Niemann Roadshow/Marketing	+49 40 3282-2694 jniemann@mmwarburg.com
SALES TRADING		DESIGNATED SPONSORIN	NG
Oliver Merckel	+49 40 3282-2634	Sebastian Schulz	+49 40 3282-2631
Head of Sales Trading	omerckel@mmwarburg.com	Designated Sponsoring	sschulz@mmwarburg.com
Bastian Quast	+49 40 3282-2701	Jörg Treptow	+49 40 3282-2658
Sales Trading Christian Salomon	bquast@mmwarburg.com +49 40 3282-2685	Designated Sponsoring	jtreptow@mmwarburg.com
Sales Trading	csalomon@mmwarburg.com		
MACRO RESEARCH			
Carsten Klude	+49 40 3282-2572	Dr. Christian Jasperneite	+49 40 3282-2439
Macro Research	cklude@mmwarburg.com	Investment Strategy	cjasperneite@mmwarburg.com
Our research can be fo			
Warburg Research	research.mmwarburg.com/en/index.html	LSEG	www.lseg.com
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FactSet	www.factset.com		
For access please contac			
Andrea Schaper	+49 40 3282-2632	Kerstin Muthig	+49 40 3282-2703
Sales Assistance	aschaper@mmwarburg.com	Sales Assistance	kmuthig@mmwarburg.com