# **COMPANY FLASH**

11 May 2023

# /BAADER /

# **MPC Capital**

Germany

Other financials	
Reuters: MPCKk.DE	Bloomberg: MPCK GY
Add	
Closing price as of	
10-May-23	EUR 3.22
Target price	EUR 3.90
High/Low (12M)	EUR 3.63/2.70
Market cap.	EUR mn 113
Free float	53.0%
Avg. daily turnover	EUR mn 0.04

#### Price relative to Index



Performance (%)	1M	3M	6M
Absolute	-4.2	0.9	17.1
rel. DAX	-6.1	-2.9	4.7
rel. STOXX Europe 600	-5.2	-0.3	9.7
rel. SXXP Financial Serv.	-4.3	5.5	17.4

#### Analyst: Gerhard Schwarz, CEFA +49 89 5150 1812 gerhard.schwarz@baaderbank.de

On track for the guided EBT increase in FY23 thanks to rising management fees, strong income from co-investments and lower operating costs in 1Q23

#### **Our conclusion**

- MPC Capital continues to benefit from a high demand for investments in sustainable real assets. Achieving global climate targets requires sizeable investments in alternative forms of energy generation, energy efficiency or the climate-neutral renewal of maritime infrastructure. This backdrop provides a strong tailwind for MPC Capital's business model which is geared to reap the significant growth opportunities arising from these trends. Against this backdrop, the group has been able to achieve strong results over the last few quarters despite a challenging macroeconomic environment. This trend continued into this year and the 1Q23 key figures reported today thus overall matched our expectations.
- Regarding fee income, the 17% yoy increase in management fees stands out, while transaction fees remained subdued. On top, the lower operating costs and an ongoing strong financial result provide additional support for our view that MPC Capital is fully on track to achieve their guidance for a further EBT increase in FY23. So despite the flat trend in revenues projected by the group for FY23, the EBT margin is expected to rise further. We anticipate an increase to 46.2% for FY23, up from 40.5% achieved last year (adjusted for the extraordinary gain booked with the sale of the Dutch real estate business CAIRN). The group reiterated their FY23 forecast calling for EBT in a range between EUR 15mn and EUR 20mn (FY22: EUR 14.8mn). Post minor changes to our model, our EBT estimate remains unchanged at EUR 17.2mn, which is around the mid-point of this range.

#### Facts & Analysis

- In 1Q23, recurring management fees increased to EUR 7.4mn (1Q23: EUR 6.4mn). The growth came mainly from the Shipping and Renewables segments. As expected, revenues from the Real Estate segment declined significantly due to the sale of the Dutch real estate activities completed in the first quarter of the previous year. On top, MPC Capital was able to execute transactions across asset classes. For example, the group acquired another property for the ESG Core Residential Fund and, with the initiation of a 65 MWp photovoltaic project, laid the foundation for the market entry of MPC Energy Solutions in Guatemala. In the Shipping segment, MPC Capital managed the sale of three container ships. In total, transaction fees amounted to EUR 1.1mn in 1Q23. That compares with EUR 4.2mn in 1Q22 which was characterized by successful real estate exits. Total revenue thus declined to EUR 8.6mn in 1Q23 (1Q22: EUR 10.7mn).
- Operating profitability was positively impacted by good cost control in 1Q23: Personnel expenses decreased to EUR 4.3mn (1Q22: EUR 4.9mn), while other operating expenses decreased to EUR 4.3mn (1Q22: EUR 4.6mn). These trends underline the group's ambition for a lower cost base in FY23 and allowed the operating result to reach break-even despite a sluggish transaction market.
- The financial result stood at EUR 4.0 million in 1Q23 (1Q22: EUR 1.8mn) and was driven by returns from the co-investment portfolio of MPC Capital. Stable income from investments is also expected for the following quarters. EBT amounted to EUR 4.1mn in 1Q23, whereas the adjusted EBT of the prior-year quarter was even higher at EUR 5.7mn due to the above-average transaction fees. The EBT margin was 48%, compared to 53% (adjusted) in 1Q22. The cash position was almost unchanged at EUR 69.4mn (4Q22: EUR 69.1mn). The equity ratio increased to 86% as of 1Q23 (4Q22: 82%).

# Key financials

EUR mn	2021	2022	2023E	2024E	CAGR (%)
Net income	6.1	26.0	11.3	13.7	31.2
EPS (EUR)	0.17	0.74	0.32	0.39	31.2
BVPS (FUR)	2 69	3.31	3 43	3.57	9.8

Source: Company data, Baader Helvea Equity Research

# Valuation ratios

x	2021	2022	2023E	2024E
P/BV	1.1	1.0	0.9	0.9
P/E	17.8	4.4	10.1	8.3
Div. yield (%)	4.0	6.2	6.2	7.8

# COMPANY FLASH

# /BAADER/

# **MPC Capital**

# Key data

FY 31 Dec.	2019	2020	2021	2022	2023E	2024E
Share data						
EPS (EUR)	-0.07	-0.03	0.17	0.74	0.32	0.39
Cash EPS (EUR)	0.00	0.04	0.23	0.78	0.35	0.42
Dividend (EUR)	0.00	0.00	0.12	0.20	0.20	0.25
Book value per share (EUR)	2.70	2.67	2.69	3.31	3.43	3.57
Tangible book value per share (EUR)	2.51	2.55	2.61	3.25	3.42	3.61
3						
Average no. of shares (mn)	33.5	33.5	35.2	35.2	35.2	35.2
Average share price (EUR)	1.94	1.45	3.02	3.22	3.22	3.22
Average market cap. (EUR mn)	65.0	48.4	106.4	113.5	113.5	113.5
Valuation	2019	2020	2021	2022	2023E	2024E
P/E (x)	-	-	17.8	4.4	10.1	8.3
Cash P/E (x)	-	36.3	13.1	4.1	9.2	7.7
P/BV (x)	0.7	0.5	1.1	1.0	0.9	0.9
P/TBV (x)	0.8	0.6	1.2	1.0	0.9	0.9
Yield (%)	0.0	0.0	4.0	6.2	6.2	7.8
ROE (%)	-20.6	-0.9	6.6	24.6	9.5	11.1
Key company data	2019	2020	2021	2022	2023E	2024E
Revenue growth (%)	0.0	18.2	-16.3	-13.7	2.0	4.0
Operating profit growth (%)	0.0	-147.3	673.3	-107.5	-179.2	130.3
Cost/Income ratio (%)	-107.5	-97.0	-72.2	-102.4	-98.1	-95.9
Net profit growth (%)	0.0	-95.5	-812.2	328.3	-56.6	21.5
Net profit margin (%)	-44.3	-1.7	14.4	71.2	30.3	35.4
Payout ratio (%)	0.0	0.0	69.7	27.1	62.5	64.3
CET1 ratio (%)	0.0	0.0	0.0	0.0	0.0	0.0
Leverage ratio (%)	0.0	0.0	0.0	0.0	0.0	0.0
Income statement (EUR mn)	2019	2020	2021	2022	2023E	2024E
Net interest income	2.1	1.3	0.8	18.7	19.8	21.2
Credit loss expense	=	-	-	=	-	-
Commissions & fees income	42.7	50.5	42.3	36.5	37.2	38.7
Trading income	-15.5	-1.6	-2.1	-3.0	-3.3	-2.5
Other income	12.5	9.9	16.4	10.0	8.0	8.8
Total income	42.7	50.5	42.3	36.5	37.2	38.7
Personnel expenses	-28.6	-26.3	-21.9	-19.8	-18.4	-18.9
General expenses	-28.1	-30.2	-23.0	-26.3	-25.0	-25.8
Depreciation	-1.8	-2.3	-2.0	-1.4	-1.2	-1.2
Goodwill and intangibles	-	-	-	-	-	-
Total expenditure	-45.9	-49.0	-30.5	-37.4	-36.5	-37.1
Total operating profit	-3.2	1.5	11.7	-0.9	0.7	1.6
Other items	0.0	0.0	0.0	16.5	0.0	0.0
Taxation	-2.0	-1.4	-3.2	-3.1	-5.2	-6.1
Minority interests	-0.3	-0.7	-1.1	-2.2	-0.8	-0.5
Net income	-18.9	-0.9	6.1	26.0	11.3	13.7
Cash net income	-18.9	-0.9	6.1	26.0	11.3	13.7
Balance sheet (EUR mn)	2019	2020	2021	2022	2023E	2024E
Loans	-	-	-	-	-	-
Trading portfolio	-	_	-	-	-	
Investment portfolio	75	67	56	55	58	66
Goodwill & Intangibles	6	4	3	2	0	-1
Other	59	55		94	101	110
Total assets	140	127	135	151	159	175
Deposits Other liebilister	- 44	-	- 24	-	- 24	-
Other liabilities	41	30	34	28	31	42
Minority interests	8	7	6	6	7	8
	90	90	95	117	121	126
Shareholders' equity  Total liabilities	140	89 <b>127</b>	135	151	159	175

Source: Company data, Baader Helvea Equity Research

2 11 May 2023

### COMPANY FLASH



# **MPC Capital**

#### **Disclaimer**

Baader Bank AG, Weihenstephaner Strasse 4, 85716 Unterschleissheim, Germany Baader Helvea AG, Talstrasse 9, 8001 Zurich, Switzerland Baader Helvea Limited, 5 Royal Exchange Buildings, London EC3V 3NL, United Kingdom

Baader Bank AG is the parent company of Baader Helvea AG and/or Baader Helvea Limited. Baader Bank AG, Baader Helvea AG and Baader Helvea Limited are collectively referred to as "Baader Helvea Group Europe Companies" below, and each of them is referred to separately as a "Baader Helvea Group Europe Company". Baader Bank AG and its subsidiaries and affiliates, including Baader Helvea AG and Baader Helvea Limited, are collectively referred to below as the "Group Companies".

The information set forth in this document has been diligently compiled by Baader Bank AG and is partially based on publicly available sources and data supplied by third parties (including data supplied by AlphaValue S.A., a cooperation partner of Baader Bank AG) believed to be reliable. Baader Bank AG does not warrant the accuracy or completeness of such information.

All estimates and opinions included herein represent the independent judgment of the analyst(s) named in the Research Document as of the date of publication of this Research Document.

This Research Document was completed at 04:57 PM (CEST) on 11-05-2023.

The relevant Baader Helvea Group Europe Company reserves the right to modify the views expressed herein at any time without notice and the right not to update this information and to discontinue coverage of the company that is the subject of this Research Document without notice. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. Neither the Group Companies, any of their authorized representatives or employees nor any other person accepts any liability whatsoever for any loss arising from any use of this Research Document or its contents or otherwise arising in connection therewith.

Please note the information on the preparation of this document, the important notice, the advice regarding possible conflicts of interests, and the mandatory information required by Art. 20 of the Regulation (EU) No 596/2014 of 16 April 2014 and the Commission Delegated Regulation (EU) 2016/958 of 9 March 2016 and pursuant to Art. 34, 36 and 37 of the Commission Delegated Regulation (EU) No 2017/565 of 25 April 2016 and other applicable rules under <a href="http://www.baaderbank.de/disclaimer\_research.html">http://www.baaderbank.de/disclaimer\_research.html</a>.

Baader Bank AG is a stock corporation (*Aktiengesellschaft*) organized under the laws of the Federal Republic of Germany with its principal place of business in Unterschleissheim. It is registered with the District Court (*Amtsgericht*) in Munich under No. HRB 121537 and supervised by the German Financial Supervisory Authority (*Bundesanstalt für Finanzdienstleistungsaufsicht – BaFin*), Marie-Curie-Strasse 24-28, 60439 Frankfurt am Main and Graurheindorfer Strasse 108, 53117 Bonn. The value added tax identification number of Baader Bank AG is DE 114123893.

A list of all of our Research Documents on any financial instrument or issuer that were disseminated during the preceding 12-month period is available to our clients under <a href="http://www.baaderbank.de/disclaimer research.html">http://www.baaderbank.de/disclaimer research.html</a>.

Research Documents with recommendation changes (rating or target price) published in the twelve months prior to the publication of this Research Document covering the same financial instruments or issuers.

Company Date Rating Currency Target price Closing price as of Analyst

11 May 2023

### COMPANY FLASH

# **MPC Capital**

#### **Contacts**

#### Markus Mayer

Head of Research +49 89 5150 1818 markus.mayer@baaderbank.de

#### **EQUITY RESEARCH**

Capital	Goods
---------	-------

Capital Goods (Switzerland) Emrah Basic, CFA +41 43 388 9250 ebasic@helvea.com Capital Goods (Switzerland) Michael Roost +41 43 388 9261 mroost@helvea.com Capital Goods Christian Obst. CEFA +49 89 5150 1805 christian obst@baaderbank de Capital Goods (Germany) Peter Rothenaicher +49 89 5150 1817 peter.rothenaicher@baaderbank.de

Chemicals Markus Mayer +49 89 5150 1818 markus.mayer@baaderbank.de +41 43 388 9257 Andreas von Arx avonarx@helvea.com Konstantin Wiechert +41 43 388 9213 kwiechert@helvea.com

Consumer

Consumer Durables / Volker Bosse, CEFA +49 89 5150 1815 volker.bosse@baaderbank.de Co-Head Equity Research Food Retail / Non-Food Retail

Food & Beverages Andreas von Arx +41 43 388 9257 avonarx@helvea.com

**Financial Services** Gerhard Schwarz, CEFA +49 89 5150 1812 gerhard.schwarz@baaderbank.de

Andreas von Arx +41 43 388 9257 avonarx@helvea.com

Metals & Mining Christian Obst, CEFA +49 89 5150 1805 christian.obst@baaderbank.de

Pharma Leonildo Delgado, PhD +41 43 388 9226 Idelgado@helvea.com

Konstantin Wiechert +41 43 388 9213 kwiechert@helvea.com

**Real Estate** Andre Remke, CFA +49 89 5150 1816 andre.remke@baaderbank.de

Co-Head Equity Research

Andreas von Arx +41 43 388 9257 avonarx@helvea.com

Zurich

+41 43 388 9200

Technology

Software / IT Services / Support Services Knut Woller, CEFA +49 89 5150 1807 knut.woller@baaderbank.de

Transport Christian Obst, CEFA +49 89 5150 1805 christian.obst@baaderbank.de

Utilities Andreas von Arx +41 43 388 9257 avonarx@helvea.com

**EQUITY STRATEGY** Gerhard Schwarz, CEFA +49 89 5150 1812 gerhard.schwarz@baaderbank.de

Head of Equity Strategy

#### **EQUITY SALES**

**DERIVATIVES SALES EQUITY SALES TRADING** Frankfurt +49 69 1388 1357 Munich +49 89 5150 1990 Frankfurt +49 69 1388 1355 +44 20 7054 7100 +44 20 7054 7100 London London Munich +49 89 5150 1850 Munich +49 89 5150 1870 +41 43 388 9200 7urich New York +1 212 935 5150

For North American clients:

New York +1 212 935 5150

#### **PUBLICATION ADDRESSES**

Baader Bank AG Baader Helvea AG **Equity Research Equity Research** Weihenstephaner Strasse 4 Talstrasse 9 85716 Unterschleissheim, Germany 8001 Zurich, Switzerland

T +49 89 5150 1810 T +41 43 388 9250

11 May 2023